



BAY AREA CHAMBER OF COMMERCE

September 2015

Chamber News

Welcome New Members



ART of LIFE

Art of Life, LLC

Molly Ford

245 S. Second Street, Coos Bay

541-808-2267

artoflifecoosbay@gmail.com



Like us on Facebook

Art of life, LLC is owned by Molly Ford who is a Coos Bay native and MHS Graduate. She has an Associate of arts degree in fashion design from the American College of Lucerne in Switzerland. Their mission statement for their new business that has been open for one month is; "to connect artists, and art lovers who live and visit the beautiful Pacific Northwest through creations inspired by this place. Art of life sells art of all kinds, paintings, pottery, photography, stained glass, jewelry, clothing and gift items. Everything in Art of Life is made in the USA and predominantly in Oregon, with the majority being handmade by local artist. Art of Life started when Molly had a desire to fill and empty store front in the building owned by her husband David Ford and by the desire to provide a place where people could find creations made locally. Plans for their future include striving to continue to offer new creations from local artists, they want their customers to always find something new when they come in.

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Bee Happy Children's Dentistry

Dr. Heidi Pahls

2468 Tremont Ave, North Bend

541-756-0156

Info@beehappydentistry.us

Southern Oregon Coast only Board Certified pediatric Dentist. Serving the community for almost 10 years! Specialized care for infants, children, teens and anyone with special needs

New Members continued.....



Blue Heron Bistro
 Adam Palmer
 100 Commercial Ave, Coos Bay
 541-267-3933

Blue Heron Bistro is a classic German Cuisine on the heart of Coos bay Oregon. A Small-town German Restaurant serving traditional German Food, local seafood and more. Newly owned by Adam Palmer.

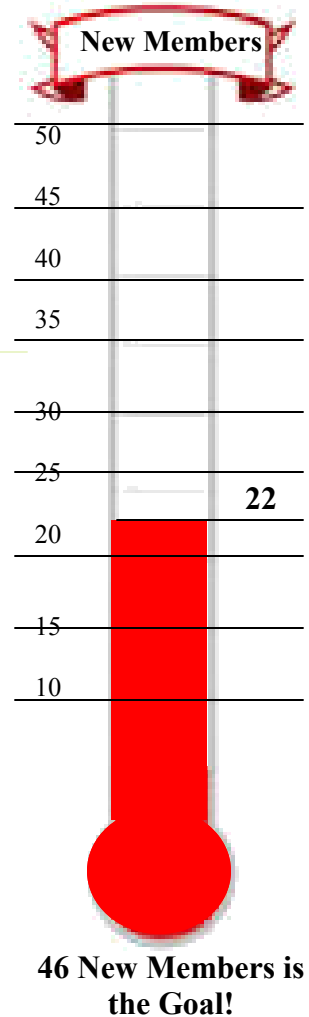


**All 3 McDonalds in town are under new ownership.
 Welcome New Member
 Carl Armstrong!**



Crust & Crumb Café
Home of Portland Bagel
 Kasey & Ben Nothiger
 3385 Broadway, North Bend
 541-756-2221

Crust & Crumb is a bagel shop, but they plan to be much more! Their Goal is to be a full bakery with the Café side, also they are planning to expand in the upcoming months.



**2015
 Membership
 Drive!**

The Chamber knows how important it is for businesses in our community to thrive. That's why we are asking that all Chamber Members help spread the word and let others know why you are a Chamber Member and get them to join! The Member who recruits the most new members will win a Travel Oregon Package! Winner will be announced at 2016 Chamber Awards Banquet! Stop in and get your invite packets today, we'll have them ready for you. 145 Central Ave Coos Bay.



Chamber Investors-Renewing Members

23 year member-1992

McDonalds-Coos Bay

-North Bend

-Wal*Mart

21 year member-1994

Bandon Dunes Golf Resort

18 year member-1997

Tai's Dynasty

16 year members-1999

Modern Floors

Coos Watershed Association

Oregon Tool & Supply

Golder's NAPA

14 year member-2001

The Pottery Company

13 year members-2002

SMART (Start Making A Reader Today)

Old Tower House Bed & Breakfast

12 year member-2003

Myrtlewood Factory Showroom, Inc

11 year member-2004

Pacific Cove Human Society

8 year members-2007

Bay Area Artist Association

The Artist Loft

Riverview Kennels Inc

6 year member-2009

Bree's Upscale Resale

4 year member-2011

Rodeo Steakhouse & Grill

3 year member-2012

Merrill & Ring

*Thank
You*

How important is "good luck" in creating a successful business?

Down to Business by Arlene Soto of Small Business Development Center.

The American Heritage Dictionary defines luck as "The chance happening of fortunate or adverse events." Mathematicians have tried to develop formulas to define the probability of good or bad luck occurring. Philosophers have tried for centuries to define luck. Many people see luck as random and out of their personal control. I prefer to define "good luck" in business as preparation meeting opportunity and a willingness to take action.

Alex Rovira and Fernando Trias de Bes researched what luck means to business owners. "We spoke with people who thought their lives had been blessed by good fortune to try and figure out what factors they had in common. After four years of research, we could clearly identify a list of five principles for good luck. In business, we make our own good luck." The list of principles they recognized includes: taking responsibility, learning from mistakes, perseverance, self confidence and cooperation with others. The full article describing their findings is available at <http://entrepreneurs.about.com/od/becominganentrepreneur/a/goodluck.htm>.

Preparation to create a successful business requires knowing what success means to you, setting goals, establishing objectives with timelines for completion, researching the industry you choose to operate in, finding the resources you need and taking action on what you learn. Individuals have different measures of success such as money, time with family, freedom, making a difference for others, doing what they love or a multitude of other possibilities. Research studies have shown people with specific goals are more likely to succeed because their efforts are more focused. Goals are different from dreams; goals are specific, measurable, achievable and have a timeline for completion. Objectives are stepping stones toward reaching a goal. Pre-venture research will provide clues regarding business feasibility, market needs, opportunities, probability of success, potential pitfalls and where to find resources. For most, the hardest step is taking action because it requires risking failure.

Business success is dependent on "good luck" when luck is defined as setting goals, being prepared and taking action. Individuals have the opportunity to have an impact on how "lucky" they are.

The SBDC is a partnership of the U.S. Small Business Administration, the Oregon Small Business Development Center Network, the Oregon Business Development Department and Southwestern Oregon Community College. Arlene M. Soto has been the Director of the Southwestern Small Business Development Center since July 2007. To ask a question call 541-756-6445, e-mail asoto@socc.edu, or write 2455 Maple Leaf, North Bend, OR 97459. Additional help is available at the OSBDCN Web page www.bizcenter.org.

Presidents Letter-Chamber Connection

Welcome Chamber Members,

The Chamber Board of Director Nomination committee should be finishing up on potential candidates to serve as 2016 Board of Directors. Voting should take place in early September, followed up with appointing a Nominating Committee to prepare a slate of candidates for offices of the executive committee.

"Taking Care of Business" was last Thursday at North Bend Lanes on August 27th, thank you Mark Mattechek for hosting the event. Teams dressed up in costumes turned the lights down and bowled their hearts out. There were three winners;

the lowest score went to South Coast Family Harbor, best costumes went to Bay Area Enterprise, and first place high score went to the President's team of Knife River Materials. What a fun evening for all that attended. Don't forget about the next Chamber Fund Raiser, the Second Annual Golf Tournament at Watson Ranch Golf Course, on September 12th. Over 20-teams have signed up to golf and it isn't too late for you to get your team in the event. There will be a free breakfast & lunch will be served for all, plus a brand new Chevy Camaro for a Hole in

One, donated by Ken Ware Chevrolet Buick GMC Cadillac and great prizes for 1st, 2nd, and 3rd places.

September is here, which means WBC (Wednesday Business Connection) is back up and running. Don't miss out on Steve Greif and the Coos Historical Museum presentation, this Wednesday, 11:30 to 1:00 pm, in the East Salmon Room of the Mill Casino.

Our Business is helping your Business,

**Rick Skinner,
2015 President**



**2015 President
Rick Skinner
Knife River Materials**




Check out the Mission Possible Video at www.oregonsbayarea.org

Like us on Facebook

Bay Area Chamber of Commerce "Like" Campaign

Not friends with the Chamber yet? Here's how to  us!

1. Open the Facebook App
2. In the search field at top type: Bay Area Chamber of Commerce
3. Select "Search"
4. You will see the Chamber logo and Chamber Name on a banner below
5. Select the Chamber Banner to open the Chamber Facebook page
6. Once on the Chamber Facebook page, click the  "like" button

You are now connected & have access to the latest Chamber events, news and Chamber Member information!

Now it's time to **SHARE** with friends!

1. While on the Chamber Facebook page, select the "Invite friends to like this Page" banner.
2. Your list of friends (those that aren't already a fan of the Bay Area Chamber of Commerce Page) will be shown.
3. Scroll through your friends list and Select "invite" next to each name. An invite will be sent to each friend.
4. As friends like the page, you will receive notification on your Notifications page.

Directors Quote:

"Be happy, and a reason will come along."



AN MDU RESOURCE COMPANY

Coast Operations

P.O. BOX 1720, COOS BAY, OR 97420

TELEPHONE; 541-269-1915 FAX; 541-269-5725

CCB# 056603



Name: **Rick Skinner**

Business: **Knife River Materials/Coast Operations**

Chamber Committees: **I chair the transportation Committee, member of Business Support & Development, Marketing & Communication, LAT, and Ambassadors.**

Other Community Service Organizations: **Member of SCDC**

I am involved in the Chamber because: **I love what the Chamber represents; “Our Business is helping Your Business”. I want to help make a difference in our community and it is time to give back to it also. It may be hard to believe but there are 20-other board of directors that feel the same way. Each director brings his or hers own passion and expertise to the chamber. And it is a great way to network and meet new people in our committee.**



Hough MacAdam Wartnik
Fisher & Gorman
CERTIFIED PUBLIC ACCOUNTANTS
541-269-9338

Name: **Jayson Wartnik**

Business: **Hough, MacAdam, Wartnik, Fisher & Gorman, LLC**

I serve on the following Chamber Committees: **Education, LAT & Natural Resources**

Other Community Service Organizations/Boards etc...: **Coos Bay Lions Club**

I am involved in the Chamber because... **Our community members need a thriving economy and working through the chamber gives me an opportunity to work towards achieving that goal.**



The Care You Trust

The publicly owned, not-for-profit Bay Area Hospital is the area’s biggest employer and the South Coast’s healthcare leader. We offer:

- [Lifesaving cardiac catheterization](#)
- [Comprehensive cancer treatment](#)
- [Wound care including hyperbaric therapy](#)
- [Minimally invasive robotic surgery](#)
- [All-private rooms in our new patient wing](#)
- [Free classes and support groups](#)
- [Free health screenings](#)

We invite your business to join in our mission of improving our community’s health every day.

Contact: Barbara Bauder, Chief Development Officer, at barbara.bauder@bayareahospital.org; (541) 269-8543; www.bayareahospital.org.

- President**
Rick Skinner
Knife River Materials
- President-Elect**
Barry Winters
Barrett Business Services, Inc.
- Past President**
Pam Plummer
Umpqua Bank
- Vice President**
Jessica Engelke
SOCC
- Jayson Wartnik**
Hough, MacAdam, Wartnik,
Fisher & Gorman, CPA’s
- Secretary**
Deena Gisholt
Oregon Pacific Bank
- Treasurer**
Michele Hampton
Banner Bank
- Ambassador President**
Jessica Chavez
Cardinal Services Inc
- 2015 Board of Directors**
Melissa Cribbins
Board of Commissioners
- Diane Crawford
Prudential Seaboard Properties
- Beth Gipson
Gipson Insurance Agency
- Pam de Jong
Edward Jones Investments
- Jon Hanson
South Coast Office Supply
- Mark Wall
Roseburg Resources
- Deborah Rudd
South Slough Reserve
- Kyle Daniels
Clean Cut Landscape
- Michael Hinrichs
Jordan Cove Project
- Tim Huntley
Knife River Materials
- Tom Burdett
BnT Promotional Products
- Erin Johnson
Edward Jones Investments
- Spencer Gordon
Bay Area Enterprises
- Dr. Todd Landsberg
South Coast Hearing Center
- Community at Large**
Brooke Walton
Oregon Int. Port of Coos Bay
- Theresa Haga
CCD Business Development Corp
- Rob Schab
Coos Bay-North Bend Water Board
- Theresa Cook
Southwest OR Regional Airport
- Connie Stopher
SCDC
- EX-Officio**
Patty Scott
Southwestern Oregon
Community College
- Rodger Craddock
City of Coos Bay
- Terence O’Connor
City of North Bend
- Barbara Bauder
Bay Area Hospital
- Dawn Rae Granger
School Dist #9
- Bill Yester
School Dist # 13
- Tenneal Wetherell
South Coast ESD

Taking Care of Business at North Bend Lanes

THE WINNING TEAMS!



The Strikers!
Knife River Materials



The Strutters!
Bay Area Enterprises



The Stinkers!
South Coast Family Harbor



7 Devils Brewery & South Slough
"Bodies by Bowling"



SW Regional Airport



Rodeo Steakhouse & Grill



City of North Bend



Cardinal Services



City of Coos Bay



Banner Bank, CB



Oregon Pacific Bank



Benetti's Italian
Restaurant

**Thank
You
NORTH
BEND
Lanes**



Wednesday Business Connection is back!!!

Ribbon Cuttings in August



Bayside Coffee



Art of Life

*Thank you to Septembers
WEB Sponsor
Yellow Cab Taxi*

- September 2nd Steve Greif—Coos Historical Museum
 - September 9th STEP—Tom Rumreich
 - September 16th Senator Roblan & Representative McKeown
 - September 23rd Kids Hope Center—Joanne Shorb
 - September 30th SCDC—Connie Stopher
-
- September 12th– BACC 2nd Annual Golf Tournament at Watson Ranch
 - Business After Hours to be held on September 24th at the Egyptian Theatre, to kick off United Ways night of “Give like a Rock star” Fundraising Campaign.



Community Information

SKILLS TO PROSPER

A Small Business Management Program (SBM)

Get Results! Grow Your Profitability!

Tools to build, repair & maintain a profitable business

Facilitated by Ruthie Painter, SWOCC Small Business Development Center Instructor/Advisor & Business Development Specialist

Program format

- 9 sessions 4:00–7:00 PM
- 3rd Thursday each month September 17, 2015 – May 19, 2016
- One-to-one confidential business advising
- Includes four books

Sponsored by



COST

Chamber Members: \$400/business, regular fee \$600/business. Visa, MasterCard & payment plans available.

LOCATION

The Business Center, 2455 Maple Leaf, North Bend

CONTACT

Mary Loiselle
541-756-6866
mloiselle@socc.edu

The Tools

- Sept. 17, 2015--VISION Are you satisfied with the systems in your business? Are they working?
- Oct. 22, 2015--STYLE Are you a Dictator, a Whiner or Laissez-Faire employer? What is your Management Style? Is it working for you?
- Nov. 19, 2015--VALUES Hire employees who share your vision and become long-term assets instead of liabilities.
- Dec. 17, 2015--PROFIT Overview of how Income Statements, Balance Sheet & Cash Flow work together and give an honest picture of business health and profit.
- Jan. 21, 2016--CORE Values that fire, run maintain your business. What's important to you?
- Feb. 18, 2016--DANCE Dance of the Employer/Employee. Know the best type of person to assist you to create the business you envision.
- March 17, 2016--YES! Everything is a Negotiation. Find your own style.
- April 21, 2016--AGREEMENT Are you keeping promises to Self, Employees, Community? Have you done those employee meetings and evaluations?
- May 19, 2016--NEXT Where do you go from here? Review Templates & Action Plans to grow your Best Self, Crew & Business.



The Small Business Development Center is partially funded by the U.S. Small Business Administration. The support given by the U.S. Small Business Administration through such funding does not constitute or express an implied endorsement of any of the cooperator(s) or participant's opinions, products or services. For accommodation of special needs, contact the Disabilities Services Coordinator at (541) 888-7439, (541) 888-7368 (TDD) or staley@socc.edu.



QuickBooks



SWOCC Campus, Coos Bay, OR - This ten-session interactive series is a comprehensive hands-on QuickBooks course designed to help businesses utilize the many aspects of the application. Classes will provide skills for the everyday use of QuickBooks' functions in business, including: payroll, sales, inventory, paying bills and preparing reports. This series is a must for all business owners!

SCHEDULE	Wednesday, September 16 th 6-8:00 PM	Introducing QuickBooks Pro
	Wednesday, September 23 rd 6-8:00 PM	Creating a Company and working with Vendors
	Wednesday, September 30 th 6-8:00 PM	Working with Customers
	Wednesday, October 7 th 6-8:00 PM	Banking with QuickBooks
	Wednesday, October 14 th 6-8:00 PM	Correcting and Customizing in QuickBooks
	Wednesday, October 21 st 6-8:00 PM	Introducing the Accounting Cycle and Using Classes
	Wednesday, October 28 th 6-8:00 PM	Dealing with Physical Inventory
	Wednesday, November 4 th 6-8:00 PM	Payroll in QuickBooks®
	Wednesday, November 18 th 6-8:00 PM	Working with Estimates and Time Tracking
	Wednesday, December 2 nd 6-8:00 PM	Balance Sheet Accounts & Budgets, Reporting, Closing the Books, and Adjusting Entries

Cost: \$429 for the series (\$344 Bay Area Chamber of Commerce members and Tribal businesses) (Cash, Checks, Visa, MasterCard accepted)

Includes: 500 page comprehensive easy-to-use text which will help make concepts easy to understand and one-on-one business mentoring.

Location: Southwestern Oregon Community College, 4th Floor Tioga Rm 401

Pre-Registration required online at www.BizCenter.org. Space is limited. Please contact: Mary Loiselle, mloiselle@socc.edu or call 541-756-6866 with questions

Must register by Wed. Sept. 2nd to be sure class makes enrollment or the class will be cancelled.

Sponsored by the Southwestern Oregon Community College Small Business Development Center



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SIMPLIFIED BOOKKEEPING

Workshop

Learn to understand the basics of bookkeeping in your business

When: Monday, October 5, 2015 6:00 – 9:00 pm

Businesses measure their success by how well they are doing financially. Taxes are prepared based on the profits or losses from the business. Most small business owners know little about accounting or setting up a bookkeeping system that works. In this workshop participants will learn how to establish a basic, cash basis recordkeeping system.

OBJECTIVES:

- Learn how to set up a manual bookkeeping system
- Understand recording business transactions
- Discover the basic differences between cash and accrual basis accounting
- Know how and when to computerize your accounting system
- Tips to make your records goof-proof



Instructor: Michael Gordon, CPA

Michael Gordon is a CPA who has been providing accounting and tax services since 1978. He started his accounting career with the CPA firm of Arthur Andersen. He is a recognized national seminar speaker. With his experience as an accountant, a business owner, trainer and a tax advisor he has unique qualifications to assist the small business community.

Cost: \$45 per person
Location: The Business Center, 2455 Maple Leaf, North Bend

Pre-registration is required online at www.BizCenter.org or CALL 541-756-6866 now!
Payment can be made at the Small Business Development Center, 2455 Maple Leaf, North Bend, OR 97459 or the night of the class via check, Visa/MC or cash



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Sponsored by the SOUTHWESTERN Oregon Community College Small Business Development Center



What's your plan?

Two in five people aren't prepared for an emergency or natural disaster. You and your family can plan for emergencies or outages – and stay safe around electricity every day – with the following helpful tips from Pacific Power.

Safety at home

- Use a power strip to prevent overloaded outlets.
- Use GFCI outlets near water sources to help prevent electrical shocks.
- Replace all worn or damaged appliance cords.
- Follow safety rules for portable electric generators.
- Assemble an emergency kit and have a family plan.

Make a plan, build a kit, stay connected

Create and practice your emergency plan – include caring for pets and family members who need extra help. Your kit should contain water, non-perishable food, first aid kit and medications, battery-operated or hand-crank radio, flashlights and extra batteries.

Build your social network to get the latest information:

- Follow @PacificPower_OR, @RedCross and @fema
- Like facebook.com/PacificPower
- Download our mobile app on the App Store or Google Play

Find more tips at pacificpower.net/prepare.

September 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1 Education- <i>Noon @ Shark Bites</i>	2 7am-Board Meeting <i>@ The Mill in the Sawblade Room</i> WBC-11:30-1pm @ <i>The Mill in Salmon Room</i>	3	4 Ambassador Mtg- <i>Noon @ 7 Devils Brewery.</i>	5
6	7	8 Leadership Coos <i>Class 8-5</i>	9 WBC-11:30-1pm @ <i>The Mill in Salmon Room</i>	10 Transportation- <i>Noon @ CB VIC</i>	11	12 2nd Annual BACC Golf Tournament at Watson Ranch
13	14	15 Membership Development— <i>8am @ OPB</i> LAT- <i>7am @ Campbell Global</i>	16 WBC-11:30-1pm @ <i>The Mill in Salmon Room</i>	17 Tourism- <i>8am @ CB VIC</i> Business Dev. & Support-Noon @ <i>Umpqua Bank</i>	18 Natural Resources- <i>7am @ Red Lion</i>	19
20	21	22 Leadership Coos <i>Planning Session @</i> <i>BAH @ Noon</i>	23 WBC-11:30-1pm @ <i>The Mill in Salmon Room</i>	24 Executive Committee-3:30-5pm <i>@ CB VIC</i> BAH-5-7 pm @ The <i>Egyptian Theatre.</i>	25 Marketing Mtg- <i>Noon @ Umpqua Bank</i>	26
27	28	29	30 WBC-11:30-1pm @ <i>The Mill in Salmon Room</i>			