



Bay Area Chamber of Commerce

Chamber News



The Legislative Action Team (LAT) has been a very active committee at the Chamber during the first half of 2015. As we went into the 2015 Legislative session, the Chamber adopted the Oregon State Chamber of Commerce's legislative agenda, which included 5 items to promote, like transportation investment and expansion of small business tax cuts, and 5 issues to oppose, including various workplace mandates and government run retirement plans for the private sector.

The LAT developed a strong relationship with our legislators through the OSCC Chamber Day at the capitol, twice monthly teleconferences with them from SWOCC, and direct contact with

Inside this issue:

Chamber Connection	2
Business After Hours	2
Meet our newest Board Members	3
Chamber Events	4
2015 Membership Drive	5
Welcome New Members	5
Down to Business, by SBDC	6
Chamber renewing Investors	7

their offices. This effort was coordinated by chair Tom Burdett and the LAT through a twice a month scheduled team meetings. There have been successes and some disappointments but the important thing is that we were there to advocate for business and community. A full report, to you, on the 2015 session will be available later this summer.



Tom Burdett
BNT Promotional Products

Presidents Letter-Chamber Connection

Welcome Chamber members,
The Importance of Member-ship

The Chamber's focus for 2015 has been how to grow our Chamber? The Chamber committees are as active as they can be, all ten of them, can you name them all?

The committees are the backbone of the Chamber; they bring something to every member. One of the fastest growing committees today is the Education Committee. Why? I think everyone wants the best education for the children in our community, a place they can learn life's lessons. Teaching isn't as simple as it used to be. Times have changed in many ways. Discipline isn't done with a paddle with holes drilled into it any more like it was when I went to school.

The Chamber's Legislative Action Team is actively engaged, being the voice for small businesses. Staying connected with local legislators, moving forward & taking stands on issues, and mobilizing people to come to meetings and town hall events to demonstrate local support.

The Chamber's Leadership Coos program is fabulous, a great place to introduced yourself into the community. You get to see everything the community has to offer and more. You can become a part of this program too.

These are a few of the reasons why we belong to the Chamber and only a few reasons why you need to be a Chamber member too. The Chamber only survives because of its members. Membership makes up a very large percent of its operating

cost, other Chamber events (Leadership Coos, Economic Outlook Forum, and Annual Banquet) bring in some small amounts of revenue but they also have very large expenses.

So would you like to take on a challenge, a "New Membership Challenge"? We are asking that all Chamber Members help spread the word and let others know why you area a Chamber Member and help us get new members to Join! The Member who recruits the most new members will win a **Travel Oregon Package sponsored by Oregon Pacific Bank!** The package includes mini coastal getaway adventures. The winner will be announced at the 2016 Chamber Awards Banquet. This "Mission is Possible"

Rick Skinner
2015 Chamber President



2015 President
Rick Skinner
Knife River Materials



Check out the
Mission
Possible Video at
<http://youtu.be/2pfvy3Yqkz8>

Business After Hours at Bay Cities Ambulance



Directors Quote:

“Live your life so that you would not be ashamed to sell the family parrot to the town gossip .”

Meet our New Directors

President

Rick Skinner

Knife River Materials

President-Elect

Barry Winters

Barrett Business Services, Inc.

Past President

Pam Plummer

Umpqua Bank

Vice President

Jessica Engelke

SOCC

Jayson Wartnik

Hough, MacAdam, Wartnik,

Fisher & Gorman, CPA's

Secretary

Deena Gisholt

Oregon Pacific Bank

Treasurer

Michele Hampton

Banner Bank

Ambassador President

Jessica Chavez

Cardinal Services Inc

2015 Board of Directors

Melissa Cribbins

Board of Commissioners

Diane Crawford

Prudential Seaboard Properties

Beth Gipson

Gipson Insurance Agency

Pam de Jong

Edward Jones Investments

Jon Hanson

South Coast Office Supply

Mark Wall

Roseburg Resources

Deborah Rudd

South Slough Reserve

Kyle Daniels

Clean Cut Landscape

Michael Hinrichs

Jordan Cove Project

Tim Huntley

Knife River Materials

Tom Burdett

BnT Promotional Products

Erin Johnson

Edward Jones Investments

Spencer Gordon

Bay Area Enterprises

Dr. Todd Landsberg

South Coast Hearing Center

Community at Large

Brooke Walton

Oregon Int. Port of Coos Bay

Theresa Haga

CCD Business Development Corp

Rob Schab

Coos Bay-North Bend Water Board

Theresa Cook

Southwest OR Regional Airport

Connie Stopher

SCDC

EX-Officio

Patty Scott

Southwestern Oregon

Community College

Rodger Craddock

City of Coos Bay

Terence O'Connor

City of North Bend

Barbara Bauder

Bay Area Hospital

Dawn Rae Granger

School Dist #9

Bill Yester

School Dist # 13

Tenneal Wetherell

South Coast ESD



Spencer Gordon

Executive Director of Bay Area Enterprises

How long have you lived in Oregon's Bay Area:

I have lived in Oregon for a year and half.

Why would you like to serve on the Board:

The Chamber of Commerce is about serving our community. Serving others is part of my character. As a servant leader I look for ways to help others through my time and talents.

What Committee do you serve on: **I Currently I serve on the Membership committee, organizing the annual Golf Tournament.**

What other community service/organizations are you involved with: **I currently serve on the District Committee for the Boy Scouts of America, a recent graduate of Leadership Coos, and I am also a member of the Bay Area Kiwanis Club.**



Todd Landsberg

South Coast Hearing Center

Dr. Todd Landsberg was born in Ohio and grew up in Kansas. He then lived in several areas of the country before settling down in Coos Bay in 2010.

After a brief stint as the Audiologist for the school system he decided to open up his own practice, South Coast Hearing Center, in 2013. Located in the new medical facility on Thompson Road, he helps individuals of all ages with hearing issues.

"Dr. Todd," as he is known to his many patients and friends, also has a 42-foot medical laboratory vehicle that enables him to see patients as far away as Portland, Gold Beach and Brookings. He does infant hearing screenings all the way up to treating our military veterans.

Dr. Todd is an avid runner and has run competitively since high school and at Baylor University, where he was a member of the Bears' cross country team. He went to graduate school at the University of Central Missouri and then received his Doctorate from the University of Florida.

Dr. Todd has a unique perspective on hearing issues since he has worn hearing aids since age 6. In fact, he was so active in hearing and community issues in high school that he was asked to carry the Olympic Torch for the Atlanta Olympics in 1996.

He continues his community activism here in Coos Bay and is in the Rotary and Chamber of Commerce. He is a member of the local running club and enjoys stand-up paddle boarding when he can find the time.

I would like to be considered for the Chamber of Commerce Board to be more involved with making a difference in the community.



Bay Area Chamber

Bowling Party
Thursday August 27, 2015
6:00PM-9:00PM
North Bend Lanes/Back Alley Pub & Grill
1225 Virginia Ave, North Bend, OR



“Taking Care of Business VII”

Lyrics by Bachman Turner Overdrive

- You get up every morning.....Promote your business**
- From your alarm clock's warning Support your Chamber**
- Take the 5:15 into the city.....North Bend Lanes**
- There's a whistle up above.....Build a striking team**
- And people pushin', people shovin'..PRIZES**
- And the girls who try to look pretty... Dress it up!**
- And if your train's on time..... The Fun starts at 6PM**
- You can get to work by nine.....Ends by 9PM**
- And start your slaving to get your pay... No skill needed**
- People see you having fun.....Eat, drink, and strike out!**



Register your team
with Pam
266-0868
pcottrell@oregonsbayarea.org



If you get in with the right bunch of fellows

Chances are you'll go far

Build your Team 3-8 players
Cost \$225 per Team

PICK A THEME FOR YOUR TEAM

OBJECTIVES... Leadership Coos is designed to develop (not train) leaders and to provide a comprehensive, objective awareness of our community in action. The program has been developed with the goal of acquainting participants with local aspects of the community—from city, state, county and federal government issues— via a series of topics, tours and speakers.

PROGRAMS... One day per month for nine months (September through May) participants attend seminars, tours and briefings which expose them to the issues and opportunities within our community and challenge them to become involved in decision making in political and community organizations that match their areas of interest. Sessions are led by selected leaders from both local and statewide fields that acquaint participants with a wide variety of subjects including (but not limited to) local transportation issues, emergency services, communications, education, business and industry, health and human services.

To Sign up for the 2015-2016 Class please fill out the application below and return to:

Bay Area Chamber of Commerce
145 Central Ave Coos Bay
Fax:541-267-6704

<http://coosbaynorthbendcharlestonchamber.com/2015-2016-leadership-coos/>

**Deadline for applications is August 1, 2015,
Space Limited to 34 participants.**

New Business Challenge

A program designed to encourage entrepreneurial spirit in the Bay Area
Bay Area Chamber of Commerce
2015 New Business Challenge

We would like to encourage the entrepreneurial spirit in Coos County and instill an attitude whereby residents believe this is a good place to start a business. To do this, we need to develop a community in which a child is proud to say,

“My parent owns that small manufacturing plant at the end of the road.

I want to do the same thing when I grow up - I want to own my own business.”

A positive, pro-growth attitude such as this will encourage small, growing businesses to thrive on the South Coast. And, the New Business Challenge Award will help by taking the best and making it better through the infusion of award capital. The winner of the New Business Challenge Award will receive all of the services listed in the application on the homepage of our website.

www.oregonsbayarea.org

Please fill out the attached application and return or fax to:

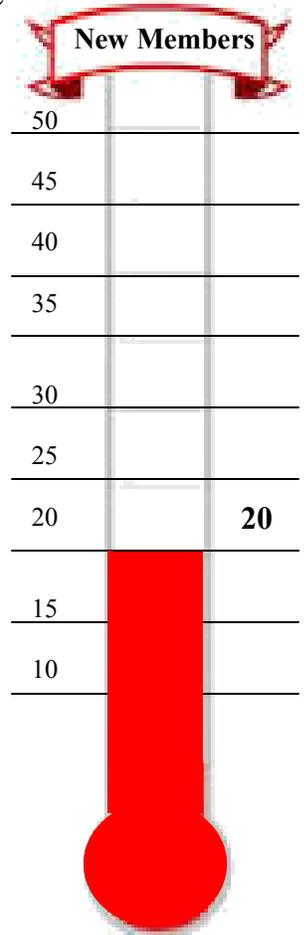
Bay Area Chamber of Commerce
145 Central Ave, Coos Bay
Fax-541-267-6704



2015 Membership Drive!

The Chamber knows how important it is for businesses in our community to thrive. We are asking that all Chamber Members help spread the word and let others know why you are a Chamber Member and get them to join! The Member who recruits the most new members will win a Travel Oregon Package! Winner will be announced at 2016 Chamber Awards Banquet! Stop in and get your invite packets today, we'll have them ready for you. 145 Central Ave Coos Bay.

46 New Members is the Goal!



Welcome New Members

Tax Freedom Retirement

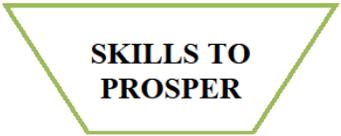
Ralph Ray
 1132 Ninth St.
 Florence
 541-290-6165 or
 541-977-6199
ukeepyourmoney@gmail.com

Never lose money in the Stock Market, Ralph offers private funding the Government cant touch. Learn from an insurance professional how to minimize your risks; your interest expense; and you taxes. You will achieve four things: a higher rate of return; a secure retirement; a more comfortable lifestyle and peace of mind.

Camp Remote

Mike King
 54147 Sandy Creek Rd
 Myrtle Point
 541-784-8834
mikeking1950@hotmail.com
www.campremote.org

Camp Remote is a seasonal campground facility ideal for youth and family camps, day camps, reunions and other weekend retreats.



SKILLS TO PROSPER

**GET RESULTS! GROW YOUR PROFITABILITY!
WORK ON YOUR BUSINESS!**

Topics discussed include:

- Strategic Planning
- Negotiations Skills
- Financial Management For Growth
- Increasing Market Potential

Program format includes:

- 9 sessions, Thursday September 17, 2015 – May 19, 2016
- one-to-one, confidential business advising
- guest speakers and helpful resources

Sponsored by



Credit, Collections and Cash Flow

- Balancing Your Life
- Triple Bottom Line
- Advertising and Sales



Facilitated by Ruth O. Painter, Southwestern Oregon Community College Small Business Development Center Instructor/Advisor

Each session will include a spotlight on a participant business, coverage of a specific business topic with an outside speaker and discussion of one of the 4 books provided to attendees: The E Myth Revisited, Growing a Business, Good to Great and Getting to 12

Cost: Chamber Members: \$400 per business venture (up to 2 people per business sharing materials). Regular fee: \$600 per business venture (up to 2 people per business sharing materials). Payment plan available.

Location: The Business Center, 2455 Maple Leaf, North Bend

Seating is limited. Register online at www.BizCenter.org.
Prepayment required by cash, check or Visa/MC at 2455 Maple Leaf, North Bend, OR 97459

For question contact Mary Loiselle at 541-756-6866 or mloiselle@socc.edu



U.S. Small Business Administration
SBA
Your Small Business Resource

The Small Business Development Center is partially funded by the U.S. Small Business Administration. The support given by the U.S. Small Business Administration through such funding does not constitute or express an implied endorsement of any of the component(s) or participant's opinions, products or services. For accommodations of special needs, contact the Disability Services Coordinator at (541) 888-7420, (541) 888-7368 (TDD) or ds@sbdc.org at least 24 hours before services are required. Southwestern Oregon Community College is an equal opportunity educator and employer.

Provided by the SOUTHWESTERN Oregon Community College Small Business Development Center







SWOCC Campus, Coos Bay, OR - This ten-session interactive series is a comprehensive hands-on QuickBooks course designed to help businesses utilize the many aspects of the application. Classes will provide skills for the everyday use of QuickBooks' functions in business, including: payroll, sales, inventory, paying bills and preparing reports. This series is a must for all business owners!

SCHEDULE

Wednesday, September 16 th 6-8:00 PM	Introducing QuickBooks Pro
Wednesday, September 23 rd 6-8:00 PM	Creating a Company and working with Vendors
Wednesday, September 30 th 6-8:00 PM	Working with Customers
Wednesday, October 7 th 6-8:00 PM	Banking with QuickBooks
Wednesday, October 14 th 6-8:00 PM	Correcting and Customizing in QuickBooks
Wednesday, October 21 st 6-8:00 PM	Introducing the Accounting Cycle and Using Classes
Wednesday, October 28 th 6-8:00 PM	Dealing with Physical Inventory
Wednesday, November 4 th 6-8:00 PM	Payroll in QuickBooks®
Wednesday, November 18 th 6-8:00 PM	Working with Estimates and Time Tracking
Wednesday, December 2 nd 6-8:00 PM	Balance Sheet Accounts & Budgets, Reporting, Closing the Books, and Adjusting Entries

Cost: \$429 for the series (\$344 Bay Area Chamber of Commerce members and Tribal businesses) (Cash, Checks, Visa, MasterCard accepted)

Includes: 500 page comprehensive easy-to-use text which will help make concepts easy to understand and one-on-one business mentoring.

Location: Southwestern Oregon Community College, 4th Floor Tioga Rm 401

Pre-Registration required online at www.BizCenter.org. Space is limited. Please contact: Mary Loiselle, mloiselle@socc.edu or call 541-756-6866 with questions

Must register by Wed. Sept. 2nd to be sure class makes enrollment or the class will be cancelled.

Sponsored by the Southwestern Oregon Community College Small Business Development Center



U.S. Small Business Administration

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Provided by the SOUTHWESTERN Oregon Community College Small Business Development Center

Can I give two weeks' notice if I own the business?

Some days it may feel like you want to give your two weeks' notice and quit being a business owner, but that's probably not in anyone's best interest. A business exit strategy may require two or three years to implement if your business is successful and usually more than two weeks are necessary if the business is failing.

First look at the reasons you are feeling overwhelmed and are ready to quit, is this a temporary issue or are there long term reasons to consider exiting the business? Talk with an advisor at the local Small Business Development Center about the business issues you are facing to strategize the best options. You can find additional information to help you operate a successful business or exit your business by going to www.BizCenter.org.

Burnout may be part of the problem leading to a desire to quit your business. You may need to make some adjustments to the amount of time you are putting into your business to avoid burnout. Make a list of the essential tasks needed to operate the business, then estimate the amount of time required to accomplish these duties. What resources do you have to help you accomplish all critical tasks? Do you have employees or outside business consultants? Think about areas of your business where you are spending time that are not on that essential tasks list. How much time do you spend on them? Are they important to your business success or can they be eliminated? Are there areas of your business you can streamline?

Next, think about what you would do instead of being in business. Is there a job you feel you would like better and are qualified for? Going to work for someone else will provide a regular paycheck, but you will no longer be able to control when, where, how and with whom you work. Is your business successful enough to sell? If so, you'll need a plan to get the best price for the sale of the business.

If you decide to close the business, what can you do to reduce the negative impact on your customers, your employees, your suppliers, your investors and yourself? Be sure to think about the tax consequences. How will you dispose of any inventory or business assets? How will you pay any remaining business debts? Don't give up until you've thoroughly planned what's next.

The SBDC is a partnership of the U.S. Small Business Administration, the Oregon Small Business Development Center Network, the Oregon Business Development Department and Southwestern Oregon Community College. Arlene M. Soto has been the Director of the Southwestern Small Business Development Center since July 2007. To ask a question call 541-756-6445, e-mail asoto@socc.edu, or write 2455 Maple Leaf, North Bend, OR 97459. Additional help is available at the OSBDCN Web page www.bizcenter.org.

Renewing Members

20 year member-1995

Banner Bank, North Bend

15 year members-2000

Staples

Midway RV Park & Resort

14 year members-2001

Zonta Club of the CB Area

Coos Bay Vision Center

13 year member-2002

Black Market Gourmet

10 year member-2005

Qualman Oyster Farms

9 year member-2006

Downtown Health & Fitness

8 year member-2007

Business Oregon

7 year member-2008

**Mountain View Farms Archery
Range**

6 year members-2009

Cicarelli's Restaurant

Grace Church

Moe's Bike Shop

Coos Bay Garden Club

5 year members-2010

O'Bryan Advanced Dentistry

Painted Zebra Boutique

Englewood Automotive

Lighthouse Radio Group

Bay Area Mailing Connections

and More

Steve's ATV Service

Bay Appliance and TV

David Mussone DDS, PC

4 year member-2011

Miller's at the Cove Sports

Bar & Grill

Portside Restaurant

3 year members-2012

Captain's Choice Restaurant

**David S Tilton Attorney at
Law**

Pacific Air Comfort, Inc

Little Caesars Pizza CB & NB

Lloyd Electric

Wagon Wheel Grocer

Beyer Excavating

First Call Resolution

**Bay Area Copier Company,
Inc**

Gary W. Long Construction

1 year members-2014

HighRoad Wealth Advisors

Pulse Electrolysis

Knutson Towboat Company

*Thank
You*