Bay Area Chamber of Commerce

Bay Area Chamber of Commerce's Mission

To Ensure that business succeeds and thrives in the Bay Area, the Bay Area Chamber of Commerce (BACC) is committed to following the Strategic Objectives listed to the right.



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Business After Hours

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Building business with a strong

Chamber Voice

Strategic Objectives:

Create a Strong Local Economy; *Support the retention and growth of existing local business. *Support family wage jobs and businesses that create those jobs. *Support industrial development in the area. * Streamline state and local permitting processes. * Support education, * Focus on tourism. * Support and facilitate new businesses wanting to relocate here

Promote the Community; *Support the CB & NB Visitor & Convention Bureau marketing efforts. *Collaborate with other agencies on product/area "branding". * Provide web site links from The Chamber to other organizations. * Promote a positive area marketing message

Provide Networking Opportunities; * The chamber is the hub for information for businesses & the community. * Continue to hold New Member Receptions throughout the year. * Provide time at each WBC to allow members to network.

Represent Business Issues; *Advocate for business issues at all levels of government. *Strengthen lobbing efforts with state government. *Research and take positions on the issues. * Utilize the BACC web site to develop & Promote our Business Advocacy effort.

Month in Review—Special Points of Interest

Hello Chamber Members.

Thank you to everyone who joined us at our Annual Awards Banquet, we had a great turn out and awarded some outstanding people and businesses in our area. Along with the award banquet we have been busy getting your 2015 directory's up to date, off to print and ready to be distributed this month to you. Our committees have been busy as well... Leadership Coos toured different Health and Human Service facilities, our education committee had the honor of awarding a few outstanding teacher's with an excellence in education award and our ambassadors got together and welcomed you at the Business After Hours at Reach Air Medical. It was a great month and we look forward to seeing you on February 19th to personally deliver your 2015 directory!



Bay Area Chamber of

Monthly Newsletter

Excellence in Education

Chamber Members Quick Facts...

Benetti's Italian Restaurant is celebrating serving the community for 36 years check out their webpage http:// benettis.com/

- Tri County Plumbing has a new location with a expanded showroom, now located at 1581 Newmark Ave. in Coos Bay. Check out their webpage http://www.tricountyplumbing.com/
- Reese Electric received a Safety Award presented by SHARP (Safety & Health Achievement Recognition Program) for the 3rd year in a row! Check out their webpage www.reeseelectric.com



2014 Awards

Excellence in Education

Presidents Letter

Welcome to February Chamber Members,

Just where did January go? I hope everyone enjoyed the Bay Area Chamber of Commerce Annual Awards Banquet. There is a lot of hard work that goes into the event. We need to say thank you to the Mill Casino for giving us such a special atmosphere for the event.

I want to congratulate each award winner in the evening's event. There are some really special people that live in this community that we call Our Home.

I hope everyone can take the time to appreciate and thank Pam Plummer for all of her contributions as outgoing President. Her contributions and sacrifices to the Chamber, its committees, and the community have gone above and beyond!

I made it around to several committees last month, to sit in on and hear their goals for 2015. The Membership committee is chaired by Heidi Proett of Oregon Pacific Bank, and on the day they met Pam Cottrell, Deena Gisholt and Spencer Gordon, we're working on the 2015 Business Directory & Community Profile distribution and the Bay Area Chamber of Commerce 2nd Annual Golf Tournament Fund Raiser. There was a lot of energy in the room, everyone was full of ideas to make things bigger and better. The 2015 Business Directory & Community Profile distribution is re-scheduled for February

meeting at the Bay Area Chamber of of Energy, staff of the Energy Fa-Commerce office, on Central Ave- cility Sitting Council (EFSC), renue. Members will be served Dutch ceived an application for site certi-Bros coffee & donuts, paired up with fication from Jordan Cove Energy a networking teammate and sent out Project, LP (JCEP), for the conto greet fellow Chamber members. In struction and operation of the the late afternoon all Chamber mem- South Dunes Power Plant, a natural bers are invited to NW Natural for a gas-fueled energy facility with networking BBQ sponsored by our operating capacity of 420 megafriends at NW Natural, please come watts. Under Oregon law, the apjoin the fun and the opportunity to plication must obtain a site certifimeet your fellow business partners.

of Commerce Golf Tournament Fund facility. Raiser has set a date of September Public notice Meeting 12th, starting at 9:00 am. They plan The department will hold a public on serving breakfast and lunch for all information meeting on February the teams. They have some fantastic 12, 2015 to provide the public with ideas for prizes & giveaways. They more information about the South will be looking for Hole sponsors and Dunes application and the site cerdonations for prizes, so if you feel tification review process. you can give some support contact Date: February 12, 2015, time any of the committee members men- 6:00 pm, Location SOCC, Hales tioned above, and start making up Performing Arts Center, 1988 your own golf team to support the Newmark Avenue, Coos Bay, OR Bay Area Chamber of Commerce!

So let's all help out and make this at this meeting! "Mission Possible". If you have some Rick Skinner time to help out with the Business 2015 Chamber Directory & Community Profile dis- President tribution, give the staff a call at the Bay Area Chamber of Commerce or contact Heidi Proett at Oregon Pacific Bank.

If you have some ideas or would like to help or give to the Annual Golf Tournament, give them a call also.

One last comment to share with

19th, 9:00 am, where everyone will members; the Oregon Department cation for EFSC before construct-The 2nd Annual Bay Area Chamber ing and operating the proposed

Your attendance is encouraged



Rick Skinner



2015 President **Rick Skinner Knife River Materials**

Check out the Mission Possible Video at

http://youtu.be/2pfvy3Yqkz8



Wednesday's Business Connection (WBC) Recap!

WBC is the place to be on your Wednesday lunch break! Last month we had lots of exciting speakers including.. Dawn Granger and Phil Yester of CB/NB School District, they talked about preparing students for the common core standards. We also had the honor of handing out, for the first time, a few "Excellence in Education" awards at this luncheon to Catherine Hampton, Carolyn Acker and Mark McKelvey. The South Slough National Research Reserve told us about their plans of building a river boat big enough for more students

to be able to get that one-on-one time in the water. Star of Hope was giving this quarters Sustainability Award and let us know ways to help out their program. Recycling was a big one, they even offered to bring recycling bins to your office and they will come and collect them when full. We had the honor of handing out four star awards for the third and fourth quarter to South Coast Office Supply, Barrett Business Services, Oregon Pacific Bank, Alternative Actions Massage Therapy, Roger Sims, DDS, Ocean Boulevard Veterinary Hospital and South Coast

Family Dentistry. Congratulations to all the business that received awards and thank you for your four star quality service you provide to your customers. At our LAT City Government WBC we heard from both CB & NB Mayors about all the great things that are happening in CB & NB and learned that North Bend had no problems (Mayor Shoji entertainingly joked). Thanks again to Linda Kennedy at NW Natural for being our January WBC Sponsor.

W Natural®

Directors Ouote:

"A good exercise for the heart is to bend down and help another up"



30 year members 1985

Farr's True Value Hardware
Honda World
Thomas & Sons Transportation, Inc.
Huggins Insurance of Coos Bay, Inc
Pro Build
Coos Art Museum, Inc
Dyer Partnership Eng & Plan, Inc.
Hough, MacAdam, Wartnik, Fisher &

Georgia Pacific West, Inc. Coos Bay School District #9 Hearthside / Avamere Rehab of Coos Bay

Gorman LLC

Ken Ware Super Store
Les Schwab Tire Center CB
McKay's Markets/ Freshmart
North Bend School District #13
Prudential Seaboard Properties
Whitty, McDaniel, Bodkin & Combs
LLP

Englund Marine Supply, Inc.
CCD Business Development Corp.
Coos Bay –North Bend Rotary Club
First American title Ins. Co. of Oregon
Southwestern OR Community College
Best Western Plus Holiday Hotel
Coos Bay-North Bend Water Board
Coos History Museum
Engles Furniture, Inc.
Johnson Rock Products, Inc.
Bicoastal Media
Oregon Coast Music Association

29 year members 1986

Yellow Cab Taxi Co. South Slough Estuarine Research Reserve

This Olde House Bed & Breakfast

28 year member 1987

The World Link

Mingus Park

Chamber Investors

Renewing Members February 2015

27 year members 1988

Coos Head Builders Supply, Inc. South Coast Orthopedic Associates Northwest Community Credit Union NB

26 year members 1989

West Coast Fencing
Clambake Jazz Fest
Chuck's Seafood, Inc.
Tower Motor Company
Carson-Davis Oil
City of North Bend
Western Mercantile Agency, Inc.

25 year member 1990

Russell W. Clark Insurance Agency

24 year members 1991

Bay Area Hospital
US Bank Coos Bay
US Bank North Bend
Morgan Stanley Wealth Management
United Way of SW Oregon

Benetti's Italian Restaurant White, J.W. Painting and Decorating

North Bend Lanes-Back Alley Pub Kinnee's Gifts n' Shells Boys & Girls Club of SW Oregon Coos Bay Sanitary Service Vacation Home at Lighthouse

Coos Bay Marine

Govt. Contract Assistance Program Bay Area Foot Clinic

Kum-Yon's Oriental Restaurant Morgan Stanley Wealth management

Bob's Appliance Sales and Service Pacific Power

Coos Bay Lions Club

23 year members 1992

Ferguson Transfer
Coos Bay Grocery Outlet
Nasburg & Company Insurance
South Coast Office Supply, Inc.
Oregon West Management, LLC
Praus Haus—Bay Burger Inn
Belfor Property Restoration
D.B. Western, Inc.
Art Signs, Inc.

Baycrest Village Crow/Clay & Associates, Inc. Juul Insurance Agency Porter's RV's

Bay Optical Lab Bay Clinic, LLP Edgewater Inn

Norm Hill Financial Services LLC Oregon Parks and Recreation Department

Roger Sims, DDS Southwest Physical Therapy D. B. Western Inc.

22 year member 1993

North Bend Medical Centers, Inc. Bandon Pacific, Inc.

21 year members 1994

Snug Harbor RV Park Coquille Economic Development Corp.

Barrett Business Services, Inc.

20 year members 1995

Campbell Global, LLC Charleston Sanitary District

19 year members 1996

Hanson-Meekins Animal Hospital, Inc.

Douglas Timber Operations, Inc. Shoji Planning, LLC

18 year members 1997

Coos Bay Toyota Confederated Tribes

17 year members 1998

Habitat for Humanity Enterprise Rent-a-Car

16 year member 1999

Oregon Linen, Inc.

15 year members 2000

Oregon Coast Vacation Retreat Northwest Hardwoods, Inc.

14 year members 2001

United Home Care Services Grand Management Services

<u>13 year member 2002</u>

All State Real Estate

12 year members 2003

Daugherty's Maytag Home Appliance Center
Sea Breeze Harmony

11 year members 2004

Lake House Vacation Rental Kozy Kitchen

Lou's Bay View Vacation Rental Senator Arnie Roblan

10 year member 2005

Harmony Homecare

7 year member 2008

Phones Plus / Verizon Wireless

5 year member 2010

Oregon Bay Properties, LLC

4 year member 2011

Northwest Community Credit Union

3 year member 2012

Country Financial



Welcome New Members

- Advantage Dental Clinics, Michelle Lauerman; Coos Bay location is at 215 Curtis Ave. and in North Bend you will find them at 2157 Broadway. 541-504-3907
- Watson Ranch Golf, Jake Adkins; 93884 Coos Sumner Lane, Coos Bay. 541-267-6313
- All State Real Estate, Ray Penny; Bayshore, Coos Bay. 541-267-7777
- Tarnished Threads, Debra Schneiderman; 790 N. Bayshore Dr, Coos Bay. 541 267-2500
- **DHS Aging & People with Disabilities; Michael Marchant** 3030 Broadway, North Bend, 541-756-2017

President Rick Skinner Knife River Materials **President-Elect Barry Winters** Barrett Business Services, Inc. Past President Pam Plummer Umpqua Bank Vice President Jessica Engelke Southwestern Oregon Community College Jayson Wartnik Hough, MacAdam, Wartnik, Fisher & Gorman, CPA's Secretary Deena Gisholt Oregon Pacific Bank **Treasurer** Michele Hampton Banner Bank **Ambassador President** Jessica Chavez Cardinal Services Inc **2015 Board of Directors Melissa Cribbins** Coos County Board of Commissioners **Diane Crawford Beth Gipson** Farmers Insurance Pam de Jong

Prudential Seaboard Properties Gipson Insurance Agency

Edward Jones Investments Jon Hanson South Coast Office Supply **Patty Cook** Umpqua Bank

Mark Wall Roseburg Resources Deborah Rudd South Slough Reserve **Amber Burnette** Home Builders Association

Kyle Daniels Clean Cut Landscape **Michael Hinrichs** Jordan Cove Project **Tim Huntley** Knife River Materials **Tom Burdett**

BnT Promotional Products Erin Johnson **Edward Jones Investments**

Community at Large **Brooke Walton** Oregon Int. Port of Coos Bay Theresa Haga CCD Business Development

Corp Rob Schab Coos Bay-North Bend Water Board

Theresa Cook Southwest OR Regional Airport **Connie Stopher** South Coast Development Coun-

> **EX-Officio Patty Scott** Southwestern Oregon Community College Rodger Craddock City of Coos Bay Terence O'Connor City of North Bend Barbara Bauder Bay Area Hospital Dawn Rae Granger School Dist #9 **Bill Yester** School Dist #13 Tenneal Wetherell

South Coast ESD

Four Star Awards



South Coast Family Dentistry



Ocean Boulevard Veterinary Hospital



South Coast Office Supply



Barrett Business Services, Inc



Oregon Pacific Bank



Roger Sims DDS, LLC Oregon Coast Periodon-



Looking Ahead- Upcoming Events

Sustainability Award, awarded to Star of Hope

- Friday Feb. 7th Ribbon Cutting at noon during The Tri-County Plumbing's Grand Opening on the 6th & 7th.
- February 19th-Directory Distribution and Meet & Greet at NW Natural 5-7 pm, 1625 N. 7th St. Coos Bay.
- February 20th-Ribbon Cutting at Atlas Edge Staffing 4-6, 340 State St. North Bend.
- February 26th-Business After Hours at Sherwin-Williams 5-7pm, 358 S. 2nd St, Coos Bay
- Jordan Cove Public Info Meeting Feb 12th-6pm @ SOCC (Hales Performing Arts Center) & CB Air Quality Permit Public Hearing Feb 18th, 6pm @ MHS (Heritage Hall)



What's happing in the Bay Area.....



LEARNING & UNDERSTANDING FINANCIAL STATEMENTS Workshop

Gain skills in managing business by the numbers through understanding the business financial reports

When: Tuesday, April 28, 2015 6:00 - 8:30 pm

Businesses measure their success by the financial statements prepared in their business. These statements are used to create an annual tax return, make decisions about growth and give the business owner an idea of how successful the business is. This workshop will cover analysis of financial information within a business and how to use that information to improve on past

OBJECTIVES:

- Balance sheet analysis Reviewing the business profit and loss Statement of cash flows analysis

Instructor: Chris Christoffer. Mr. Christoffer retired from Sterling Bank after 43 years in commercial banking. As a commercial lender, he has a thorough knowledge of small business financial and cash flow management. He is a strong advocate for small business.

\$45 per person The Business Center, 2455 Maple Leaf, North Bend

Pre-registration is required online at www.BirCenter.org or CALL 541-756-6866 now for more information! can be made at the Small Business Development Center, 2455 Maple Leaf, North Bend, OR 37459 or the night of the class via check, VisaMC or cash





Your electricity is a good value

Pacific Power works to deliver safe, reliable electricity and excellent customer service to you while keeping prices down.

According to Edison Electric Institute, the average commercial utility rate in the Pacific region of the U.S. is 13.72 cents per kilowatt-hour. Pacific Power's average commercial rate in Oregon is 8.73 cents per kwh.*

Pacific Power is focused on keeping your electricity a good value into the future, with smart investments in the electric system to benefit customers and communities. The utility has partnered to create a real-time energy market to reduce costs for customers, enhance system reliability and better integrate renewable resources. The company also continues to add cost-effective renewable resources, as well as offer the award-winning Blue SkySM renewable energy program.

By using innovative solutions, Pacific Power provides you greater choices. Find money-saving tips and incentives at bewattsmart.com.

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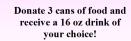
KILOWATT-HOUR

*Source: Typical Bills and Average Rates Report, Summer 2014, Edison Electric Institute.

Here's what one kilowatt-hour of electricity will do for you:







All donations stay local and are given to the South **Coast Food Share.**







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of laundry in a

clothes washer

using the cold









2 TRAYS of cookies. Don't peek! Opening the oven can lower the temp by 25 degrees



Bay Area Chamber of Commerce

Monthly Newsletter - February 2015

Employers and Students benefit from work experience/internships......

In this ever changing and competitive economy it's so important to start developing career skills in our local youth. Engaging our local youth through work experience and internships can be a win-win for the employers and students.

Some of you may be asking yourself what does ny business have to offer a student. Do you have social media marketing needs? Do you have data entry that is never caught up? Do you need an extra person to greet clients and answer phones? Do you enjoy teaching people new skills? Are you willing to help support the well-being of this great community? If you answered yes to any of those questions them a student intern is something you

Some of things that college students are looking to gain from an internship are; work experience, new skills and job offers. Things that high school students are most likely seeking through work experience are; new skills, work experience, and mentorship/networking.

Businesses benefit from internships

Please contact one of professional educators listed below to help get you started down this rewarding path of student work experience/internships:

Trish McMichael - Internship/Job Placement Southwestern Oregon Community College 541-888-7349

Laura Osbon - Marshfield High School

Katelyn Kennedy – North Bend High School kkennedy@nbend.k12.or.us

congratulations

Catherine Hampton for being awarded the Educator of Year at this year's Chamber Banquet.

The 3A State Basketball Tournament is coming to town March 4-7, 2015. Please come out and support these visiting schools and athletes. For ticket information please contact Steve Schneiderman – Marshfield Bargain House 541-267-2500.

to ask auestions, never

Bay Area Hospital Community Foundation Community Grant Program

The Bay Area Hospital Community Foundation would like to remind nonprofit organizations in our operating region about Bay Area Hospital's grant program. As the largest employer in Coos County, Bay Area Hospital believes in giving back to smaller non-profit organizations that are working and meeting the mission of the hospital.

The deadline for receipt of grant applications is March 1, 2015. Any organizations who received a grant last year must file their evaluation form prior to a submission this year.

All requests must be from not-for-profit organizations and groups within the hospital's operating region of Coos, Curry, Western Douglas and Western Lane Counties.

Preference will be given to projects that provide evidence of coordination and partnership with other organizations. The application should also include a statement of relevancy to the Bay Area Hospital Mission and Vision.

MISSION – "We improve the health of our community every day." VISION – "Bay Area Hospital will be the model for regional health care excellence"

The application is available on the Bay Area Hospital website at www.bayareahospital.org under the Community Foundation link.

For additional information or if you are in need of a printed copy, please contact the Bay Area Hospital Community Foundation at 541 269-8135 or 541 269-8543.

February WBC Sponsor-Oregon International Port of Coos Bay

• February 4th- Sustainability Award; Valley Flora

February 11th- Amy Dunkak; Speaking about the new

Internship program at OSHU

February 18th– CB & NB City Manager's

• February 25th– CB & NB Public Works





I'm starting a small business and I keep hearing I need a business team. Who should be a part of that team?

The typical business team is made of your accountant, banker, insurance agent, lawyer, media representatives, suppliers, employees, Small Business Development Center consultant, advisory committee and possibly other business owners. Most people don't have all the resources or the knowledge needed to successfully run a business. It is critical to develop strong relationships with team members built on mutual trust and respect. You make the decisions, but they supply information, options, and suggestions you need to manage your business effectively.

Your accountant is critical – he/she doesn't just do tax returns! An accountant provides information in a standardized format to help you evaluate how well you are operating your business. The accountant tracks cash flow, profits or losses, and changes in assets and liabilities, and puts it in a comparative format to identify trends in your business. Your accountant doesn't make decisions for you, but provides reliable financial data and projections, based on <u>your input</u>, which you can use to make the best possible decisions for your business. If you don't understand the reports provided, start asking questions like "What does this trend mean for my business?"

Small businesses always need cash to grow and survive. Too often small business owners think of banks only in terms of loans. Most banks have a wide range of products and services available for their clients. A good lender will give you an honest assessment of the bank products you will need and those you won't. Don't just look to commercial banks either, some credit unions are now doing small business lending and that may be an option for you.

Your insurance agent, lawyer, media representatives, suppliers, and employees all have special talents that your business needs. Other business owners are often willing to share knowledge and ideas about how to make a business succeed. They can provide a lot of good, free advice. Take advantage of it. Check with the local chamber of commerce or Small Business Development Center to find out if there is a peer-to-peer mentoring group in your area. Peer-to-peer mentoring groups are typically made up of business owners and managers who work together to solve business issues for each other.

Build a team where you trust and have faith in each member. Replace those with whom you don't have that type of relationship. The Small Business Development Center is available to help with a variety of low cost workshops, market research, free one-on-one business mentoring and many other tools to assist with business decision making that leads to long term business success.

Our Business is helping Your Business!

Bay Area Chamber of Commerce

145 Central Ave Coos Bay, OR, 97420 Phone-541-266-0868 Fax-541-267-6704

Email-bayareachamberofcommerce@oregonsbayarea.org

We're on the web and Facebook! Www.oregonsbayarea.org

https://www.facebook.com/ BayAreaChamber



We Invite you to join in on one of our committee meetings, see which one might be for you and get involved!!

Mingus Park



Business After Hours at Reach Air Medical

Join a Committee, come to a meeting, enjoy or host a chamber event!

- Ambassadors-Meets first Friday of the month @Noon (Rotating Locations)
- Business Development -1st & 3rd Tuesday, noon @ Umpqua Bank
- Natural Resources-Meets the third Friday of each month @7am @ The
 Red Lion Hotel
- Legislative Acton Team Meets the 3rd Tuesday, 7 am @ TBA
- Wednesday Business Connection (WBC)-Lunch forums are held Sept-May every Wednesday at the Mill Casino in the Salmon Room 11:30-1pm.
- Leadership Coos-(Tuition required) one day per month Sept-May
- Tourism-Meets third Thursday of the Month at the CB VIC
- Transportation-Meets the first Thursday of the month @ Noon in VIC
 Conference Room
- Marketing & Communication-Last Friday, noon @ Umpqua Bank CB
- Membership Development -3rd Tuesday, 8am @ Oregon Pacific Bank
- Education Committee 1st Tuesdays. Noon @ Shark Bites
- Monthly Board Meetings 1st Wednesdays, 7am @ The Mill Casino
- Monthly Events Held-Business After Hours, Ribbon Cuttings and More!!





