Happy Summer!

We are halfway through 2017. The year began with the Awards Banquet celebrating the 2016 accomplishments of the Chamber with over 300 members. Your Chamber Board distributed the 2017 Business Directory to our local members and hosted our 4th Annual Fiesta Meet and Greet at NW Natural Gas. We have attended 3 Business after Hours, 11 Ribbon Cuttings, 3 Cash Mobs, 2 Extreme School Makeovers and 22 Wednesday Business Connections. We hosted the graduation of the 28th class of Leadership Coos. You saw us at the BBQ Blues & Brews and on Hwy 101 collecting numerous bags of trash at the Cleanup Brigade as our area celebrated the beginning of tourism season!

It has been a busy time for the community and our legislators. Your Chamber Legislative Action Team (LAT) has been following what is happening in Salem and at our local elections affecting small business.

The ill-conceived, poorly-written proposal, Measure 6-162, which was designed to create more unnecessary government regulation, ban the transit of fuels on highways and rails, burden taxpayers with new costs, and block future business development and job creation in our community failed by a landslide.

Measure 6-163: Coos Bay School Bond: A $66 million plan to update, improve and expand Coos Bay Schools was shy of passing by just 32 votes. The BEST Bond committee is working together with the original members and several new members to craft a new bond proposal to get approved by the Coos Bay school board that will appear on the November 2017 ballot.

The Legislation session is coming to an end on July 10th. It has been slow to roll forward. The major focus has been a budget package, PERS predicament, transportation package, small business tax increases and education funding. When there are official results, Tom Burdett the LAT Chair will report out.

There was a large turnout on the June 27th FERC scoping hearing meeting for the Jordan Cove Project. Speakers were issued numbered cards and then called into a separate room to give their statements which were recorded. We will keep you posted as soon as we have more information from testimonies. Continued show of community support is still encouraged. Letters can be sent to Chairman Cheryl LaFleur - Federal Energy Regulatory Commission. 888 First Street, NE Washington, DC 20426. Place the docket number in the subject line. Example – Subject: Letter in Support of Jordan Cove LNG; Docket No. PF17-4-000. A simple letter of support for the project will go a long way.

We also encourage you to email a quick note to Wyden and Merkley and/or DeFazio/Walden expressing their strong support for Jordan Cove. Even a few sentences supporting the project will help towards us getting this project across the finish line. It will take 5 minutes of your time to send an email and help BUILD THE FUTURE TOGETHER.

I hope everyone relishes their summer here on our golden coast. If you are out enjoying the beaches, lakes and the parks, remember we can all be ambassadors for our community and welcome the tourist with a smile.

To stay updated on what’s happening and events, don’t forget to follow us on Facebook!

Jessica Engelke Bay Area Chamber President
Welcome New Members

Shana Jo’s RED DOOR REALTY, LLC
Shana Jo Armstrong
1024 S. 2nd St. Coos Bay OR 97420
541-808-9404
shanajoarmstrong@gmail.com
Www.coosbayoregonproperties.com

I am originally from Bakersfield, California. I moved to Oregon in 1992, and fell in love with the beauty of Oregon. My husband passed away in 2004. Soon after my children were grown and on their own.

In January of 2007 I completed the Real Estate Program at “The American College of Real Estate”, in Portland, Oregon, received my Real Estate License and moved to Coos Bay, Oregon to be near my aging parents. They had just retired, left California, and moved to Coos Bay 6 months earlier.

At the end of January 2007 I started my Real Estate career at Century 21, and was The #1 Listing Agent, The #1 Sales Agent, and The #1 Top Producing Agent from 2008-2015.

On February 22, 2016 I opened my own Real Estate Company and named it “Shana Jo’s RED DOOR REALTY, LLC”. By the end of 2016, operating my new business, I had helped more clients BUY and SELL properties, than any previous year in my Real Estate career.

I believe my success is due to simply loving my job, being loyal to my clients, and working as hard as I can in their behalf.

I plan on having many more successful years to come at Shana Jo’s RED DOOR REALTY!

Thank you to all my clients, friends, and business associates for an incredible year!

I plan on having many more successful years to come at Shana Jo’s RED DOOR REALTY!

Remember, “It’s all good!” with Shana Jo

Checkerberry’s Flowers & Gifts
Beth Clarkson
169 N. 2nd. Coos Bay OR 97420
541-269-5312
beth@checkerberrys.com
Www.checkerberrys.com

Checkerberry’s Flowers and Gifts have been an essential part of the Bay Area since 1981. Our design staff has extensive experience in creating the traditional looks you have recognized and also the high style and latest trends that are seen in top trade magazines. We Specialized in premier long stem rose arrangements. From Wedding bouquets, new baby arrangements, or memorial pieces, we take great care in conveying your sentiment.

If a living gift is more toward your liking, Checkerberry’s plant department has a variety of choices. You can find everything from orchids to patio gardens, outside blooming plants to beautiful indoor greens.

Checkerberry’s number one goal is to make your floral or gift purchase as easy and confident as possible. Our staff will treat you like an old friend as they guide you through your “make mine special” bouquet that can be sent across town or across the country. The most important thing to remember is that you simply cannot go wrong with flowers. We're here to help, but you'll get all the credit.
Benny Hempstead Excavating, INC
Benny Hempstead
93716 Hackett Ln. Coos Bay OR 97420
541-269-0254
Hempstead@epuerto.com
Www.bennyhempsteadexcavating.net

Benny Hempstead Excavating, Inc. is a licensed commercial general contractor that specializes in projects of all sizes. The company was founded in 1999 and has ensured its longevity in the industry through providing exceptional quality and service to its customers.

Benny Hempstead Excavating, Inc. is a full service excavating contractor that specializes in a wide range of project types and sizes: Commercial or residential site preparation, Road building, Demolition projects of all sizes, Storm, sewer, and waterline construction, Culvert pipe installation, Rocking and grading, Asphalt paving, Slope stabilization and slide repair, Land Clearing, Municipality work, Delivery of rock, sand, and topsoil.

Vinny’s Smokin Burgers & Sandwiches
Vincent E. Catazaro
3385 Broadway St. North Bend OR 97459
541-756-2221
Www.vinneyssmokinburgers.com

Smokin’ Good! We serve fresh homemade buns and seasoned fries with our in house fresh ground burgers that are over 1.3 lb choice chuck. At Vinny’s we are all about good food and friendly service!

Dr. Tom Holt Family Dentistry
Thomas J. Holt
199 N. 9th St. Coos Bay OR 97420
541-267-4314
Frontdest@drtomholt.com
Www.drtomholt.com

Dr. Tom Holt Family Dentistry is committee to improving the health of all members of our community. We take the time to build personal relationships with patients of all ages, and to deliver compassionate care. We engage in community outreach in order to promote oral health awareness and improve access to care.
New Business Challenge Sponsorship Opportunity

The Bay Area Chamber of Commerce Business Development Committee is preparing the 2018 New Business Challenge grant to encourage business growth in the Bay Area. The New Business Challenge will recognize a new business for its likelihood of success based on a business plan competition. We believe that recognizing and rewarding the entrepreneurial spirit will encourage solid small business growth in our area.

We are working to make this a dynamic grant of cash, products or in-kind services donated by local businesses. We encourage sponsorship by giving recognition to the sponsor businesses which we hope benefits them as well. We will publish newsletter articles and announce sponsor names in any venues possible. We encourage the winning business to continue their business relationship with sponsor businesses after the grant has ended. Connie Huntsman CPA, winner of the 2017 New Business Challenge grant, says “The sponsorship received from local businesses was a big benefit to my business venture.” Previous New Business Challenge grant award packages have ranged from $6,000 - $19,000.

This is your opportunity to work with a small company that could become a future customer, to do something specific to assist economic development in our community, and to promote your own business at the same time. Your commitment to the program would be a minimum of $500 of your services, products or cash, the details of which can be worked out to your convenience. We encourage a sponsorship commitment of $2,500 if that is possible. All sponsorships of $500 or more will be accepted to allow us to provide the best possible package to the winner of the New Business Challenge grant.

A copy of our draft application is available on request. You will see that it is a rigorous business planning process. We are anticipating five to seven applicants and look forward to selecting one that appears to be a potential, successful, growth business. We believe this program will increase the number of new, small businesses that are offering jobs and growing because of the support of successful businesses like yours.

To be a sponsor, please complete and sign below, include what your company will provide, contact information, instructions for using the sponsorship and return the form to the Chamber or to the Small Business Development Center. If you have questions about the award program, please call Timm Slater at (541) 266-0868 or Arlene Soto at (541) 888-7001 We look forward to hearing from you.

Sincerely,

Arlene M. Soto
Timm Slater

Name of business:_____________________________________
Contact person: _______________________________________
Phone: ______________________________________________
Email: _______________________________________________
Mailing address: _______________________________________

I/we agree to provide the following to the winner of the 2018 New Business Challenge grant starting in December 2017 and ending December 15, 2018__________________________________________________
________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

Signature of representative:_____________________________________________________________
Date signed:__________________________________________

Minimum contribution of in-kind services or cash $500.

In an effort to provide the best possible package to the winner of the New Business Challenge grant all sponsorship contributions of $500 or more will be accepted. All sponsors will be recognized whenever possible for their support of economic development in the Bay Area.
**Events**

Coos Bay Farmers Market Every Wednesday 9-2 on Central Ave.

1st Friday Wine Walk-Coos Bay Visitor Center-5pm

Music on the Corner– Every Friday at noon-4th & Anderson

- July 3rd & 4th “Fireworks over the Bay” Happy 4th!!
- July 4th Celebration at Mingus Park 9am-4pm
- July 14th-16th– July Jubilee
- July 27th-BACC Business After Hours– 5-7 PM @ BACAPA
- July 28th– Chamber day at the Fair
- Aug-Sept.—Music on the Bay- Tues Nights @ Mingus Park
- August 11th-13th-Charleston Seafood Festival
- August 31st– Taking Care of Business at North Bend Lanes/Business After Hours/ NB Lanes 60th Birthday!
- August 26th & 27th - Blackberry Arts Festival
- Sept. 7th-1st WBC of the Season
- September 23rd– BACC 4th Annual Golf Tournament at Bandon Crossings
- Sept 16th & 17th-Bay Area Fun Festival
Chamber Events/Sponsorship Opportunities

“Building the future together”

4TH ANNUAL BAY AREA CHAMBER OF COMMERCE GOLF TOURNAMENT
September 23, 2017
Bandon Crossings
Registration 8 am - Tee Off 9am

Advertising Opportunities

Show off YOUR Business

Sponsor a Hole
Advertise with a Booth
ON THE COURSE!!!! Booth $150

Logo Lawn Sign - $50

To be a sponsor or
donate a prize
please contact:

Penn Cottrell
541-266-0868
pcottrell@oregonsbayarea.org
Sponsor Gordon
541-266-0868
spencer-gordon1@comcast.com

Logo Sign $50 Hole Sponsor $150

<table>
<thead>
<tr>
<th></th>
<th>$50</th>
<th>$150</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lawn</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sign</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Bay Area Chamber of Commerce
4th Annual Golf Tournament - September 23, 2017
Bandon Crossings Golf Course

- Sign up your Team
  - $100/person or $400 for your foursome.
    (18 holes, golf cart, Breakfast, Lunch and Beverages and gift bag provided)

- Be a GRAND PRIZE Sponsor
  - Needed are 4 of each
    - $300 Sponsor
    - $200 Sponsor
    - $100 Sponsor

- Sponsor a Hole
  - set up a booth at a hole. $150

- Yard Signs
  - $50

- Donate an item to be giving away to the golfers...

For more information about the Event or to be a sponsor...
Please call the Bay Area Chamber of Commerce at
541-266-0868
Or email
pcottrell@oregonsbayarea.org

NORTH BEND ALLEY PUB & GRILL
60TH BIRTHDAY PARTY!!!
TAKING CARE OF BUSINESS IX
BUSINESS AFTER HOURS
AUGUST 31, 2017
5-9 PM

$250 a Team
includes $50 in Bowling Balls!

CALL TODAY!
541-266-0868
info@oregonsbayarea.org

ENTERTAINMENT
TASTING
PRIZES

COOS COUNTY FAIR & RODEO
JULY 25th - 29th, 2017
Chamber Day at the Fair-July 28th!
If you or your Business would like to join us give us a call ASAP!
LEADERSHIP COOS
BUILDING THE FUTURE TOGETHER
Click LC Logo for Application

BENEFITS TO YOUR BUSINESS....
When participants return to your workplace they
Enrich your business or organization by their
comprehensive understanding of the community.
Promote your business or organization as
forward-thinking and community-minded.
Make better, more informed business
decisions.
Knowing how things work within the
community.

ENSURE THE QUALITY OF FUTURE VOLUNTEERS....
- You may enroll yourself or one of your
employees for the program.
- You may serve as a resource person for one
of the topics addressed in the Leadership
Coos curricula.
- Contact the Bay Area Chamber of Commerce
when you seek to fill a volunteer leadership
opportunity. The Chamber maintains a list of
all graduates of the program from past years.

PREPARING LEADERS...
- Participation in Leadership Coos is designed
to identify and motivate emerging leaders and
develop their potential for community
leadership by exposing them to the realities,
issues and opportunities of our area.
- Private citizens, as well as individuals from
any community group, agency or company
are welcome to participate in the Leadership
Coos program. Participants and their
organizations must be willing to commit the
necessary time for participation in the
program.

TUITION...
- Cost for the nine month program is $525 which
covers meals, meeting rooms, materials,
yearbook, Leadership Coos Logo jacket, transportation and other costs associated
with the program.
- Tuition paid in advance by applicants unable to
attend, and notifying the Chamber prior to
the beginning of classes in September, will be
refunded minus a $25 processing fee.

APPLICATION...
Please call Program coordinator, Pam Cottrell at
541-266-0868 to indicate your interest in the
program and request an application.

To enroll, each applicant must complete and submit
an application, along with the required tuition. A
limited number for partial scholarships will be
available to assist small businesses and non-profit
organizations. Class size is limited to 36
participants. Continuing education credits are
available from Southwestern Oregon Community
College for people participating in this program.

HOW TO APPLY...
To apply for the next Leadership Coos class,
contact the Bay Area Chamber of Commerce in the
following ways:

Mail: Pam Cottrell
Leadership Coos Coordinator
145 Central Ave
Coe Bay, OR, 97420
pcottrell@oregonbayarea.org
Phone: (541) 266-0868

Application can be found online at
www.oregonbayarea.org

BACC Directors Quote-Timm Slater

“Count your blessings, not your stressings.”

Last years LC Class
**Ribbon Cuttings**

Bay Area Hospital
Joint Replacement Center

The Artist Loft Gallery
&
Bayside Coffee

CCD
New Office

Tall ships &

5 Star Customer Service Awards
Extreme School Makeover

North Bay Elementary

BACC Cash Mob

Clean Cut Landscape

Thank you BACC Education Committee!

Check out Clean Cut Landscaping

NEW VIDEO!

101 Clean up

National Tourism Week

Thank you BACC Tourism Committee!

Congratulations to COOS BAY PIRATES for collecting the most trash!
What's Happening Coos County!??

Coos Bay Farmers Market

WEDNESDAYS 9AM-2PM
MAY-OCT CENTRAL AVENUE

Coos Bay
Farmers Market

Sponsored by the
Coo Bay Downtown Association
541-266-8706
www.coobaydowntown.org
Participating Member of the Double-Up Food Bucks Oregon Program. We accept SNAP and ORS benefits. Sunday Farmers Market

Check out the SBDC WEBSITE for more classes & Training opportunities.

Music on the Corner
Fourth & Anderson-Coos Bay

Fridays
Noon - 1

July 7
Europa Duet

July 14
Al Giardinelii Trio

July 21
The Happy Five

July 28
The Strange Brew Band

Bring a picnic, bring a friend
& come downtown Coos Bay

Aug. 4
Caught Red Handed

Aug. 11
Finavarra & the Nor’Wester

Aug. 18
Dale Inskeep & Friends

Aug. 25
The MetroGnomes

Ready, Set, Start Your Business Workshop

Learn about the critical “first steps” that everyone faces when considering starting a new business!

This 2-hour workshop includes information about:
- Permits and licensing
- Business legal structure
- Financing
- Business planning
- Market research
- Business resources

Cleck out the SBDC WEBSITE for more classes & Training opportunities.
**Ambassadors**
Meets at noon the First Thursday of the month at rotating locations.
**Contact:** President Stacy Gavette at 541-267-7804, orcon@uci.net

**Business Development and Support**
Meets the Third Thursday of the Month, Noon at Umpqua Bank
**Contact:** Michele Hampton at 541-269-4244 or mhampton@bannerbank.com

**Natural Resources**
Meets the third Friday of each month at 7am at the Red Lion Hotel.
**Contact:** Tim Huntley (541) 297-1140 Tim.huntley@kniferiver.com

**Legislative Action Team**
Meets the third Tuesday, 7am-2nd floor of America’s Mattress
**Contact:** Tom Burdett 541-404-1028 tom@bntpromo.com

**Wednesday Business Connection (WBC)**
Meets each Wednesday from 11:30 to 1:00 at The Mill Casino-Hotel except for the summer months of June, July and August.
**Contact:** Timm Slater at 541-266-0868 or timmslater@oregonsbayarea.org or Deena Gisholt at 541-269-7929 or deena.gisholt@opbc.com
OPEN Position: The Chamber is looking for a well-organized leader to oversee WBC sponsorship commitments. Existing committee and template in place.

**Marketing & Communication**
Meets the last Friday of the Month, 12:15 PM, at Umpqua Bank.
**Contact:** Pam Plummer at 541-269-1122 or pamplummer@umpquabank.com

**Membership Development**
Meets the third Tuesday each month, 8:15 at Oregon Pacific Bank.
**Contact:** Pam Cottrell at 541-266-0868 or pcottrell@oregonsbayarea.org
OPEN Position: Seeing the benefit the Chamber brings to your business and your community, do you want to help spread the word? The Chamber is looking for the perfect person that can lead the way for Chamber membership retention and expansion.

**Tourism**
Meets the fourth Friday of the month at 7:30 am in the CB VIC conference room.
**Contact:** Timm Slater at 541-266-0868 or timmslater@oregonsbayarea.org

**Transportation**
Meets the second Thursday of the month at noon in the CB VIC conference room.
**Contact:** Rick Skinner at 541-260-2705 or rick.skinner@charter.net

**Education**
Meets the 3rd Tuesday of the month at noon in the Shark Bites theater.
**Contact:** Jayson Wartnik-541-269-9338x234 or jayson.wartnik@hmwcpas.com

**Events**
Meets the second Wednesday of each month, 8am at the Coos Bay Visitor Center.
**Contact:** Allison Richards at 541-888-9799x2123 or allison@cardinal-services.com
<table>
<thead>
<tr>
<th>Sun</th>
<th>Mon</th>
<th>Tue</th>
<th>Wed</th>
<th>Thu</th>
<th>Fri</th>
<th>Sat</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
<td>7</td>
<td>8</td>
</tr>
<tr>
<td>OFFICE CLOSED</td>
<td>OFFICE CLOSED</td>
<td>Happy Independence Day!</td>
<td>BACC Board Mtg 7am– Sawblade Room @ Mill</td>
<td>Ambassadors Noon @ TBA</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>10</td>
<td>11</td>
<td>12</td>
<td>13</td>
<td>14</td>
<td>15</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Events 8am @ CB VIC</td>
<td>Transportation Noon @ CB VIC</td>
<td></td>
<td></td>
</tr>
<tr>
<td>16</td>
<td>17</td>
<td>18</td>
<td>19</td>
<td>20</td>
<td>21</td>
<td>22</td>
</tr>
<tr>
<td></td>
<td></td>
<td>LAT 7am @ America’s Mattress Membership 8:15 @ OPB Education Noon @ Sharkbites</td>
<td></td>
<td>Business Development &amp; Support Noon @ Umpqua</td>
<td>Natural Resources 7am @ Red Lion</td>
<td></td>
</tr>
<tr>
<td>23</td>
<td>24</td>
<td>25</td>
<td>26</td>
<td>27</td>
<td>28</td>
<td>29</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Tourism 7:30 @ CB VIC BA CC Executive Board Mtg 3:30-5 @ CB VIC Business After Hours 5-7 pm @ BACAPA</td>
<td>Chamber Day at the Fair</td>
<td></td>
</tr>
<tr>
<td>30</td>
<td>31</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>