Welcome to March 2016,
Where Did January & February Go!!
Find your name by March 30th in this newsletter and win one free WBC lunch. Name will read: BBSIfl
Are you watching the games that are being played in Salem?? Democrats & Republics playing Hide & Seek??
Oh my gosh!! Some of the bill issues:
Clean power. Renter protection. Minimum wage.
Here is a small example of some of the things happening in Salem: a quote from Senator Kruse’s newsletter of FEBRUARY 26, 2016 “EXAMPLES FROM A ONE PARTY STATE”
“The chair of the Senate Judiciary Committee is Senator Prozanski. Among his passions is the fact he is an avid bike rider. Based on that he decided to add a provision to the rape bill making it a felony in some cases when there is an accident involving a bike and a car.” Not sure what that has to do with rape!
And the games go on, I am not sure which way to bet?
Hope you had a great time at the 2016 Charleston Crack Up Crab Feed!
Wow did you hear how much money the Star Of Hope Raised auctioning off Celebrities at their annual Valentines Ball, over $18,000..Way to go Bay Area!! A great cause, a great organization.. And we had a great time, some of those dancers really had the “MOVES”!!
Great time had by all who attended the Chamber Business After Hours down at the Coos Bay Boat Building Center. Thanks for the boat ride Tom Leahy!!
Boy there was a real BEAR situation at SWOCC. The Junior Chamber, under the leadership of President Reyna Aguair and chamber liaison Jessica Englke created a bear toss on to the gym floor at half time of the Lakers basketball game. I am proud to say that your Chamber Executive Board contributed 94 of the bears. Yellow Cab Taxifl. Way to go! What is really awesome is all the bears were gathered up and donated to the Pediatric Unit and the Kids’ HOPE Center at Bay Area Hospital! Really Cool!!
Our very own Cheryl Crockett (CB VIC) is the President of our local “Soroptimist”, they are collecting children’s items to help the 3,000 + women, infants and children in Coos County that need our community help for the Newmark Center Baby Closet & South Coast Family Harbor. Bring an item to our next BACC WBC (March 2nd), Cheryl will be there to collect. Show your support and Knife River Materials will match everything collected at these events up to $1,000.00!
It’s that time of year again! The 3A Basketball tournament will be held March 3-6, 2016. In order to ensure this tournament keeps coming back to the area, we need your support. See you at the games..
And don’t forget the 27th annual Clambake Jazz Festival, coming up March 11-13th. What a great month to live in Oregon’s Bay Area!
Chamber Events

WBC in March is Sponsored by Cardinal Services

WBC is 11:30-1 pm in the Salmon Room at the Mill Casino.

- **WBC-March 2**
  Coos County Sheriff’s office—Craig Zanni

- **WBC-March 9**
  Clambake Jazz festival—Les Engle

- **WBC-March 16**
  Steve Jansen—County Assessor; S. Coast Family Harbor spotlight

- **WBC-March 23**
  SBDC with Arlene Soto

- **Directory Distribution & Meet & Greet!**
  March 24th-5pm NW Natural

- **WBC-March 30**
  Egyptian Theatre

- **BAH-March 31st**
  5-7 pm @ Coos Bay Banner Bank

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Business after Hours at Coos Bay Boat Building Center

Thank you Coos Bay Boat Building Center for showing us all the awesome things you guys do!

Bay Area Chamber Executive Board meets Rick Skinner's challenge and collected over 80 bears and stuffed animals for the Teddy Bear Toss this Saturday at Southwestern Oregon Community College. The stuffed animals were "tossed" on the court during half time of the men's basketball game, on Feb. 27th and donated to The Kids Hope Center and Bay Area Pediatric unit.

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Please Join Us

Banner Bank is hosting a Business After Hours event for the Bay Area Chamber of Commerce. Join us for a fun evening of networking with local business owners and professionals and enjoy hors d’oeuvres and beverages. It’s sure to be a great evening and we look forward to seeing you.

WHERE:  
Banner Bank - Coos Bay  
212 South 5th Street

WHEN:  
Thursday, March 31  
5:30 - 7:30 pm

QUESTIONS?  
541-269-4248

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Business Training Opportunities
Is a nice display window important for a retail business?

Spring is nearly here and it’s time to think about what customers see when they visit your retail business. You never get a second chance to make a first impression. Your window is the view you have to draw that customer into your retail store. If walk-by traffic finds the merchandise in the window interesting, they will stop and look further. Your drive-by traffic will not notice individual items but might be attracted by bright colors, good lighting, and a full array of items. It may cause them to make note of the location and come back later. Steele Tuxedo

So what constitutes a “nice” window display? The display should be seasonal; Christmas, Easter, summer, spring, fall, football, etc. Whatever you are selling can be made into some sort of display to match the season or a special event in your community. Have fun with strange holiday themes. Did you know November 14th has been established as National Pickle Day? Just imagine the fun you can have decorating your retail window with a pickle motif and explaining to all customers the significance of your theme. If you aren’t good at artistic display, this might be a project the marketing class at the community college would be willing to help with.

Next it should be attractive using colors, shapes, textures and sizes of merchandise. Bright colors always attract attention. A shiny silver tray looks great next to a textured pillow. Vary the height of items in the window to keep the customer’s eye moving around the display. Look around at other retail stores. What attracts you to a display window; what turns you away? Take a camera with you to capture ideas. Other retail owners are usually delighted when you ask their permission to take a picture of their great displays. Borrow items from the store down the block to use in your window and give them credit. Nothing is better than a little cross-promotion in the same town.

Collect display material wherever you can. Use merchandise display catalogues and websites or collect items from garage sales, flea markets, the woods, or the dollar store. A good display doesn’t have to be expensive. Use your newest merchandise or put in the best sale items with a big sale sign.

Always make sure the window is spotless and all the lights are working. Wash the outside at least twice a week, sweep the sidewalk and paint that front door if it needs it. Clean the inside as well. Dust the merchandise and remove anything that has faded or is no longer in season. Nothing is worse than dead bugs in the window to turn away a prospective customer.

Lastly change your window display often, at least once a month or more. Customers are so overwhelmed with the sights of advertising you must attract and keep their attention long enough to get them inside. A great window display will bring them in the door, a clean and friendly atmosphere inside will bring them back.

The SBDC is a partnership of the U.S. Small Business Administration, the Oregon Small Business Development Center Network, the Oregon Business Development Department and Southwestern Oregon Community College. Arlene M. Soto has been the Director of the Southwestern Small Business Development Center since July 2007. To ask a question call 541-756-6445, e-mail asoto@socc.edu, or write 2455 Maple Leaf, North Bend, OR 97459. Additional help is available at the OSBDCN Web page www.bizcenter.org.

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Coos Bay Library Spelling Bee

Come enjoy the fun at the Coos Bay Public Library Foundation's 4th annual adult Spelling Bee fundraiser on Saturday, April 2nd. Entertainment provided by a witty MC and local teams of intrepid spellers; delectable dessert goodies and coffee, plus a no host bar furnished by Black Market Gourmet. Proceeds from this major fundraiser support library foundation projects. Tickets are available in advance for $25 at Coos Bay Public Library, The Art Connection, and Black Market Gourmet. For more information call Ellen Thompson at 541.269.1101, ext. 228.

Meet and Greet—Directory Distribution

Hello Members!

We are excited to announce that we will be by to visit on March 24, 2016 to deliver your 2016 BACC Directory and new Window Decals!!!

We look forward to seeing you all, be sure to check your directory for your invite to our Annual Meet and Greet that will take place that evening from 5-7pm at NW Natural!
Welcome New Members!

**America’s Mattress**
Rich Keller
310 S. Broadway, Coos Bay
541-267-3100
rich@americasmatt.com
www.americasmatt.com

Specialty Mattress Retailer showing a wide variety of Beds along with Sheets, Pillows and other Accessories. Free Delivery and Set Up!!!

**Kelly’s RV Park, L.L.C.**
Charles M. Sprague
555 S. Empire Blvd. Coos Bay
541-888-6531
kellysrvpark@yahoo.com
www.kellys-rv-park.com

Kelley’s RV Park L.L.C. presently focuses on long term monthly RV space rentals, serving the greater Coos Bay/North Bend area. Discount rate for seniors.

**Clambake Jazz Festival**

**PRESS RELEASE**

**South Coast Clambake Jazz Festival**

**FISHERIES**

**The 23rd Annual South Coast Clambake Jazz Festival**

March 11th, 12th & 13th, 2016

Whether you have to jump and jive, swing and rock, or just sit back and tap your toes, the 23rd Annual South Coast Clambake Jazz Festival has something for you!

We’re putting all the stops for the 23rd Celebration and the South Coast Clambake Jazz Festival has developed a reputation as a Northwest favorite. Expect MORE than just jazz to the local North Bend & Coos Bay area!

The whole thing starts with the Warm-up Party Thursday March 10th.

Dinner open at 5 pm in the Salmon Room of the Mill Casino featuring the music of Evolution at 6:30, followed by Young Guns at 7:45, then High Street at 9:00. Admission $10 or $8 with All Events Badge.

FREE in the public Thursday 3-5 pm, Friday, March 11th, youth Jazz band from Marshfield and the Mary S. Heath High School Jazz Band from Sutherlin.

The fun has begun! Join us for our 4 day event - scattered different stages all under one roof in The Mill Casino Hotel for a weekend full of a wide variety of music, from swing, disco, pop, Blue & Zydeco. Starting Friday night at 5:00, all day Saturday March 12th and Sunday March 13th.

FREE traditional Sunday morning non-denominational Gospel service held in the Salmon Room of the Mill Casino starting at 10:00 a.m., with brunch in the Salmon Room.

We encourage local businesses and agencies to join us so we put out the welcome mat in advance of the event that is again expected to draw dancers and music enthusiasts from 12 different states, over 60 towns in Oregon including Roseburg, Eugene and Portland and beyond.

"Dine & ALL Events" Ticket Packages are available at www.clambakejazz.com. You can purchase tickets or at Saloon Gifts at the Mill Casino or you may purchase at the door starting Thursday night from 6 pm to 9 pm.

To find out more about the 23rd South Coast Clambake Jazz Festival check out our website at www.claembakejazz.com or call us at 866-903-3707!
BACC Member Anniversaries!

- Daugherty’s Maytag Home Appliance Center
- Northwest Hardwoods INC
- Pancake Mill Restaurant
- Pony Village Mall
- Coos Bay-North Bend Rotary Club
- Sea Breeze Harmony
- CARE Connection
- Abby’s Pizza
- Bassett-Hyland Energy Co
- City of Coos Bay
- Coquille Economic Development Corp.
- Rental Owners Assoc. of SW Oregon
- Southwestern OR Community College
- Star of Hope
- Friends of Shore Acres, INC
- Hough, MacAdam, Wartnik, Fisher & Gorman LLC
- West Coast Contractors, INC
- Western Mercantile Agency, INC
- Edward Jones Investments-North Bend
- Bay Cities Ambulance
- Nasburg Huggins Insurance
- KCBY-TV
- Umpqua Bank
- RE/MAX SOUTH COAST
- Tarnished Threads
- Marshfield Bargain House
- 7 Devils Bargain Co.
- Poole, Arthur
- Ace Hardware Express
- Alternative Youth Activities
- Charleston Community Enhancement Corp
- Coos Bay Sanitary Service
- Coos History Museum
- Oregon Bay Properties, LLC
- Oregon Connection./House of Myrtlewood
- Coos Bay Timber Operators, INC
- South Coast ESD
- Servpro of Coos County
- Sause Bros. Ocean Towing
- Bay Area Enterprises, INC
- Bay Area Foot Clinic
- Fortress Self Storage
- Theresa Asper, DDS, PC
- Oregon Coast Historical Railway
- Rental Owners Association of SW Oregon

3A Tournament Coming to town!

It’s that time of year again! The 3A Basketball tournament will be held March 3-6, 2016. In order to ensure this tournament keeps coming back to the area, we need your support. There are several ways you can help.

1. **Do you have a business along highway 101 or Virginia?** Volunteer to decorate your windows in one of the participating teams colors to show your support and make our visiting teams feel welcome. Contact Joseph Monahan 541-297-2432 to reserve a team.

2. **Put a Welcome 3A Tournament on your reader board or display area** starting March 2nd.

3. **Donate small gift item for the coach’s gift bags.** We’ll be putting together 28 gift bags for coaches and officials and would love to include items such as water bottles, trinkets, candy, souvenirs, coupons for team discounts, etc. Items can be dropped off at the Coos Bay Visitor Center, or we can come by and pick it up. Please call 541-297-2432 to arrange a pick up.

4. **Do you have a restaurant?** Offer to give discounts on meals for teams who come in for dinner. Keep in mind these are teenagers and teams on a budget so more economical restaurants will most likely be the preference.

5. **Help us spread the word.** Forward the 3A Tournament request email you received to your mailing list.
Introducing
BACC QR Code!
And Member to Member Special Offer Opportunities!

Your Bay Area Chamber of Commerce is introducing their new QR Code. This code appears on the 2016 Membership Window Decal that will be distributed to members on March 24, 2016, along with the 2016 Business Directory and Community Profile. Members will be asked to scan the QR code, which takes them to the BACC website.

This is where it gets exciting for you……
Send BACC your special offer for the month. info@oregonsbayarea.org - We will post the offer on BACC website, labeled “Membership Specials”.

How will this work? The BACC Board will visit members on March 24th to distribute the 2016 Business Directory and Community Profile and Window decal, they will invite the members to “Meet n Greet” that evening at NW Natural and share with them the membership Specials available by scanning the QR code. The BACC staff will follow up by sending membership weekly Chamber Updates and sharing on Facebook.

Day of Caring
Please Join Us
Saturday April 25th
9:00 am

A DAY OF HELPING THOSE IN NEED
WE ARE LOOKING FOR 100+ VOLUNTEERS!

United Way is taking applications from senior citizens and those who cannot perform routine maintenance around their home and yard. Tasks may include mowing, weed pulling, raking or other manual labor jobs.

If you, your club or family can help please call
United Way at 541-267-5202

Afternoon BBQ for volunteers at NW Natural Gas following the day’s activities
Thank you from United Way of Southwestern Oregon
Give Where You Live

When you reach out a hand for one, you influence the condition of all
FREE YARD WORK

For seniors & the Disabled
Saturday, April 25

Local service clubs want to help with your yard work, mowing, weed pulling, raking and other manual labor jobs at your house.

Who Qualifies?
We’re looking for seniors and disabled persons in Coos Bay/North Bend unable to do this work themselves. If you’re interested or know someone who could use the help call:
541-267-5202
Deadline 3-31-15

UNITED WAY DAY OF CARING

What’s Happening Coos County!?!?

FREE YARD WORK
For seniors & the Disabled
Saturday, April 25

Who Qualifies?
We’re looking for seniors and disabled persons in Coos Bay/North Bend unable to do this work themselves. If you’re interested or know someone who could use the help call:
541-267-5202
Deadline 3-31-15

United Way of Coos, Curry and Jackson Counties

Revealed! Hidden Benefits of Energy Efficiency

With energy upgrades, the benefits go far beyond lower utility bills. Here, Pacific Power helps you uncover ways that investing in energy efficiency can pay off.

Better customer experience. Lighting and HVAC upgrades can enhance the appearance of your business and create a more comfortable atmosphere. Customers stay longer, spend more money and come back more often.

Higher productivity. A Carnegie Mellon University study found energy-saving measures resulted in individual productivity improvements of 10 to 15 percent.

Improved product quality. High efficiency lights typically increase light output and enhance color quality. Benefits include less waste, lower rework costs and higher customer satisfaction.

Healthier indoor environment. Energy-saving improvements, such as natural ventilation and daylighting, can improve indoor air quality and enhance the overall work environment.

Safer workplace. Brighter lighting and more uniform light distribution can reduce the chance of a mishap.

Pacific Power teams up with Energy Trust of Oregon to offer services and incentives for energy efficiency improvements. Before starting your project, call Energy Trust at 1-866-368-7878 or visit Pacific Power at bewattsmart.com.

Pacific Power
541-267-5202
bewattsmart.com

Press Release

51st Annual Pancake Feed

The North Bend Volunteer Firefighters Association invites you to attend the 51st Annual Pancake Feed at the North Bend Fire Department, located at 1800 McPherson St, in North Bend.

This event will be held on Sunday, March 20th, from 8 am until 1 pm. In addition to feasting on some of the world’s best pancakes and slabs of ham, you’ll also be able to participate in some raffles and silent auctions. This is the biggest fundraiser of the year for the North Bend Volunteer Firefighters Association, so please come down and help support your local firefighters.

The cost of breakfast will be $7 per adult, $5 for kids 6-12 and kids 6 and under are free. A family of 4 or more will get to enjoy the meal for a full fee of $25.

The money raised from this event directly supports some very important functions of the Fire Department. The Kids of Christmas Program and the Backpacks for Kids Program, which both help local families in their time of need. Wouldn’t happen without the financial assistance the Pancake Feed provides.

Hope to see you all at the North Bend Fire Department on March 20th.

Media contact:
Chris Cook, Hil Fire Dept
cook@northbendfd.org
541-766-7797
BACC Committees Meeting Times and Days

Bay Area Chamber of Commerce
145 Central Ave
Coom Bay OR 97420
Phone: 541-266-0868
Fax: 541-267-6704
E-Mail-info@oregonsbayarea.org

Our Business is helping your business!

BACC Committees Chairs

- Ambassadors: President; Lonni Corona 541-297-8179
- Business Development & Support Chair; Michele Hampton, 541-269-4215
- Natural Resources: Chair; Eric Farm, 541-756-1193
- Legislative Action: Chair; Tom Burdett, 541-756-7142
- Leadership coos: Chair; Deena Gisholt, 541-229-8979
- CB NB Visitor & Convention Bureau: Chair; Mark Mattecheck, 541-756-0517
- Events: Chair; Allison Richards, 541-888-9799
- Tourism: Chair; Deborah Rudd, 541-888-5558
- Transportation: Chair; Rick Skinner, 541-269-1915
- WBC Luncheon: Chair; Timm Slater, 541-266-0868
- Marketing & Communications: Chair; Pam Plummer, 541-266-2291
- Membership Development and Support Chair; Heidi Proett, 541-269-7929
- Education Chair; Jayson Wartnik, 541-269-9338 x 235

Join a Committee, come to a meeting and enjoy or host a Chamber event!

- Ambassadors: Meets first Thursday of the month @ Noon (Rotating Locations)
- Business Development: Meets 3rd Thursday, noon @ Umpqua Bank
- Natural Resources: Meets the third Friday of each month @ 7am @ The Red Lion Hotel
- Legislative Action Team: Meets the 3rd Tuesday, 7 am @ Campbell Global.
- Wednesday Business Connection (WBC): Lunch forums are held Sept-May every Wednesday at the Mill Casino in the Salmon Room 11:30-1pm.
- Leadership Coos: (Tuition required) one day per month Sept-May
- Tourism: Meets third Thursday of the Month 8am at the CB VIC
- Transportation: Meets the 2nd Thursday of the month @ Noon in CB VIC Conference Room
- Marketing & Communication: Last Friday, noon @ Umpqua Bank CB
- Membership Development: 3rd Tuesday 8am @ Oregon Pacific Bank
- Education Committee: 1st Tuesdays. Noon @ Shark Bites
- Event Committee: 2nd Tuesday of the month 8am @ CB visitor Center
- Monthly Board Meetings: 1st Wednesdays, 7am @ The Mill Casino
- Monthly Events Held: Business After Hours, Ribbon Cuttings and More!!

What’s Going on With our LAT Committee?!

What’s happening in Salem:
*SB 1532, Minimum Wage passed.
There is an amendment idea going on to ease the expense
tension for the ‘frontier’ counties by
#1- lowering the pay to max. at $11.00/HR.
#2- provide rebate finances to companies with less than 25 employees.
#3- install a training wage and an agricultural wage status.
*HB 4055, Transportation Funding dead for this session.
*HB 4084, Brownfield Cleanup is alive and discussing tax
atancements.
*SB 1665, Industrial Property Exemption is alive. Possibility a 5 year property tax relief for those involved in the cleanup process with business development.
*BOLI to potentially re-open and look at the rulemaking on Paid Sick Leave.

Next LAT Meeting, 3/15/16. 7am @ Campbell Global offices in North Bend.
Tom.-thomascurdett@gmail.com-541-404-1028
# March 2016

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<td><strong>Ambassador Board Meeting</strong>&lt;br&gt;Noon@Captains Choice&lt;br&gt;<strong>Education</strong>&lt;br&gt;Noon @ Sharkbites</td>
<td><strong>Board Meeting</strong>&lt;br&gt;7am @ Mill Casino in Saw Blade Room&lt;br&gt;<strong>WBC</strong>&lt;br&gt;11:30-1 @ Mill Casino in Salmon Room</td>
<td><strong>Ambassador Mtg</strong>&lt;br&gt;Noon @ Rodeo Steak House</td>
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<td><strong>Leadership Coos</strong>&lt;br&gt;Class all day</td>
<td><strong>WBC</strong>&lt;br&gt;11:30-1 @ Mill Casino in Salmon Room&lt;br&gt;<strong>Events</strong>&lt;br&gt;8am @ CB VIC</td>
<td><strong>Transportation</strong>&lt;br&gt;Noon @ CB VIC</td>
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<td><strong>Membership Dev.</strong>&lt;br&gt;8am @ OPB&lt;br&gt;<strong>LAT</strong>&lt;br&gt;7am @ Campbell Global</td>
<td><strong>WBC</strong>&lt;br&gt;11:30-1 @ Mill Casino in Salmon Room</td>
<td><strong>Tourism</strong>&lt;br&gt;8am @ CB VIC&lt;br&gt;<strong>Business Dev &amp; Sup.</strong>&lt;br&gt;Noon @ Umpqua Bank</td>
<td><strong>Natural Resources</strong>&lt;br&gt;7am @ Red Lion</td>
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<td><strong>Leadership Coos Steering Committee</strong>&lt;br&gt;Noon @ BAH</td>
<td><strong>WBC</strong>&lt;br&gt;11:30-1 @ Mill Casino in Salmon Room</td>
<td><strong>2016 Directory Distribution @ BACC</strong>&lt;br&gt;8am&lt;br&gt;<strong>Meet &amp; Greet @ NW Natural</strong>&lt;br&gt;5-7pm</td>
<td><strong>Marketing</strong>&lt;br&gt;Noon @ Umpqua Bank</td>
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